



Financial Review

2nd Quarter 2012

August 8th, 2012

DISCLAIMER



Forward-looking Statements

Certain statements contained in this presentation, including those regarding future results and performance, are forward-looking statements based on current expectations. The accuracy of such statements is subject to a number of risks, uncertainties and assumptions that may cause actual results to differ materially from those projected, including, but not limited to, the general impact of economic conditions, raw material price increases and availability, currency fluctuations, volatility in electricity selling prices, the company's financing capacity, negative changes in general market conditions and regulations affecting the industry, as well as other factors listed in the Company's filings with different securities commissions.

This presentation contains certain financial measures not in accordance with IFRS. For more information, please refer to Boralex's press release.



Mr. Patrick Lemaire

*President and
Chief Executive Officer
Boralex Inc.*

Highlights

Q2 2012

- 1. Boralex pursues its growth strategy by announcing a series of transactions in the wind and hydro sectors:**
 - June 2012, acquisition in France of a wind farm of 34,5 MW already in operation, of 4 projects under development totaling 88 MW, and a 5-year option for an additional 130 MW ; and
 - July 2012, acquisition of a 22 MW hydroelectric project in British Columbia.
- 2. Work on the Seigneurie de Beaupré wind farm (272 MW – 136 MW net for Boralex) has resumed in the summer season and is progressing in accordance with costs estimates and expected deadlines.**
- 3. Boralex is in excellent position with regard to the recent tender for 700 MW of wind energy as announced by the Government of Québec**

The Growth path

		CONTRACTED								PIPELINE ²	
		2013	2013	2013	2013	2014	2014	2015	2015		
507 MW in operation		France	France	Canada	Canada	Canada	Canada	Canada	Canada	Europe or Canada	+/- 960 MW Pro Forma net to Boralex
		La Vallée	Other projects (3 projects)	Seigneurie de Beaupré (phase 1)	Jamie Creek	Seigneurie de Beaupré (phase 2)	Municipal - Témiscouata	Municipal - Côte de Beaupré	Témiscouata II		
		32 MW	56 MW	272 MW	22 MW	69 MW	25 MW	25 MW	50 MW	+/- 100 MW net	
		WIND	WIND	WIND	HYDRO	WIND	WIND	WIND	WIND	WIND EQUIVALENT	
Total project investment (millions \$)		\$50 - \$ 55	\$140 - \$ 150	\$700 - \$725	\$55 - \$60	\$180 - \$190	\$65 - \$70	\$65 - \$70	\$130 - \$140		
Boralex's participation		75% ¹	75% ¹	50%	100%	50%	51%	51%	100%		

¹ Based on the current % of participation

² Only considering the unrestricted cash balance at June 30, 2012

Milestone projects which will start in 2013 contributing materially to results



Mr. Jean-François Thibodeau

*Vice President and
Chief Financial Officer
Boralex Inc.*

Summary

Q2 2012



	Q2 2012	Q2 2011
<i>(in thousands of dollars, except production and per share amounts)</i>		
Production (MWh)	341,631	426,258
Revenues from energy sales	38,905	44,069
EBITDA	18,860	22,538
EBITDA margin	48.5 %	51.1 %
EBITDA adjusted ⁽¹⁾	19,692	22,538
EBITDA margin adjusted	50.6 %	51.1 %
Net loss from continuing operations ⁽²⁾	(6,035)	(3,730)
Net loss ⁽²⁾	(5,901)	(5,107)
Net loss per share (basic) ⁽²⁾	\$(0.16)	\$(0.14)
Cash flow from operations	5,343	9,601
Cash flow from operations per share	\$0.14	\$0.25

(1) Acquisition fees in France in Q2 2012 (0.8 M\$)

(2) Attributable to shareholders of Boralex

Summary

YTD 2012



	YTD 2012	YTD 2011
<i>(in thousands of dollars, except production and per share amounts)</i>		
Production (MWh)	796,783	898,879
Revenues from energy sales	96,356	101,335
EBITDA	52,204	53,767
EBITDA margin	54.2 %	53.1 %
EBITDA adjusted ⁽¹⁾	53,036	53,767
EBITDA margin adjusted	55.0 %	53.1 %
Net earnings (loss) from continuing operations ⁽²⁾	(1,211)	173
Net earnings ⁽²⁾	1,248	1,904
Net earnings per share (basic) ⁽²⁾	\$0.03	\$0.05
Cash flow from operations	27,192	27,054
Cash flow from operations per share	\$0.72	\$0.72

(1) Acquisition fees in France in Q2 2012 (0.8 M\$)

(2) Attributable to shareholders of Boralex

EBITDA by segment

Q2 2012

	Q2 2012	Q2 2011	Variation
<i>(in thousands of dollars)</i>			
Wind	13,082	11,991	↗
Hydroelectricity	9,056	12,648	↘
Thermal	1,154	2,078	↘
Solar	723	121	↗
	24,015	26,838	↘
Corporate and eliminations	(5,155)	(4,300)	↘
Consolidated EBITDA, as reported	18,860	22,538	↘
Specific Item ⁽¹⁾	832	-	↗
EBITDA adjusted	19,692	22,538	↘

(1) To take into account a specific item (see details on page 7)

EBITDA by segment

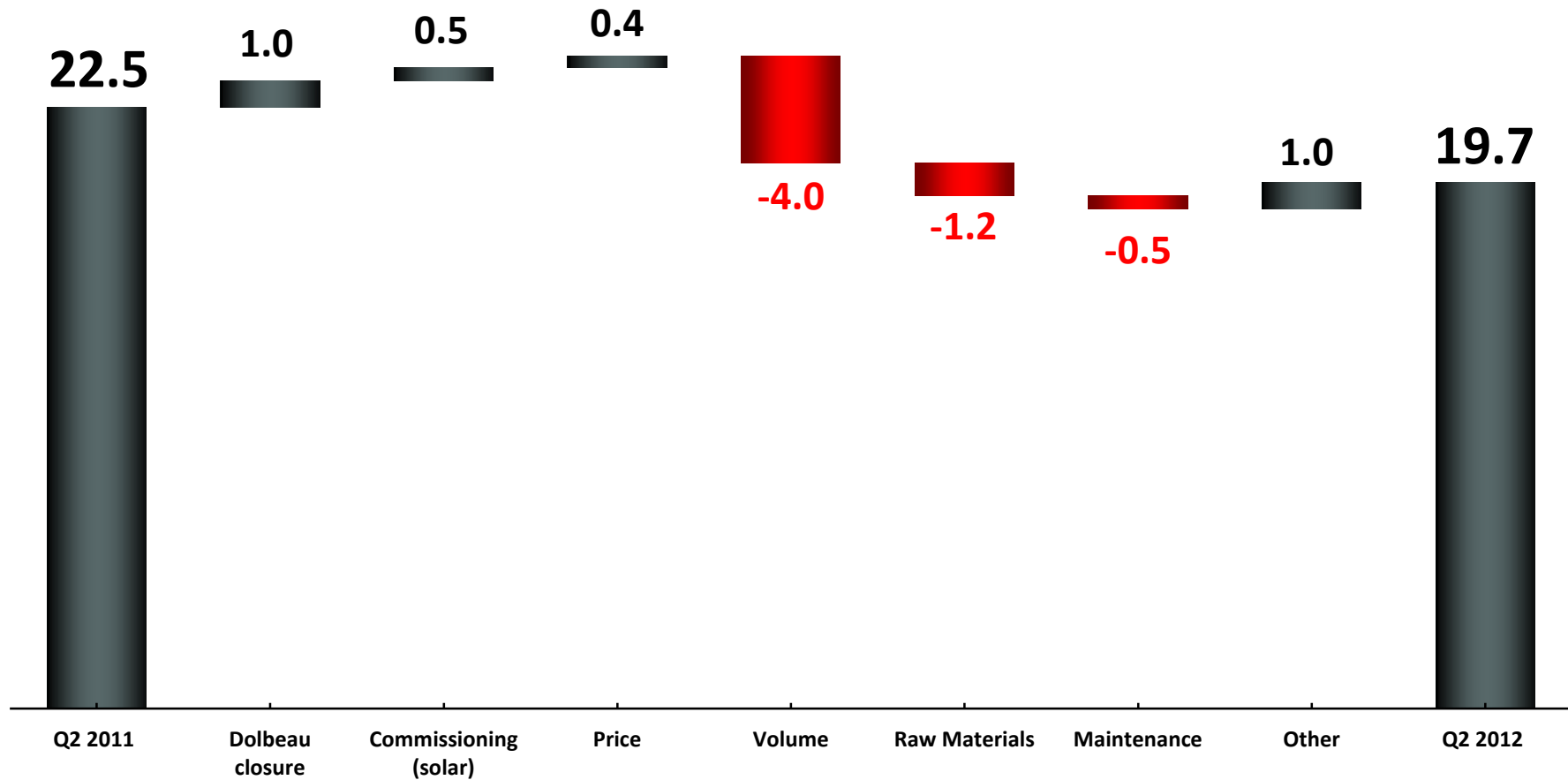
YTD 2012

	YTD 2012	YTD 2011	Variation
<i>(in thousands of dollars)</i>			
Wind	30,059	27,057	↗
Hydroelectricity	19,701	21,724	↘
Thermal	9,549	13,610	↘
Solar	1,218	121	↗
	60,527	62,512	↘
Corporate and eliminations	(8,323)	(8,745)	↗
Consolidated EBITDA, as reported	52,204	53,767	↘
Specific Item ⁽¹⁾	832	-	↗
EBITDA adjusted	53,036	53,767	↘

(1) To take into account a specific item (see details on page 8)

EBITDA adjusted ⁽¹⁾ – Variance Analysis

Q2 2012 vs 2011

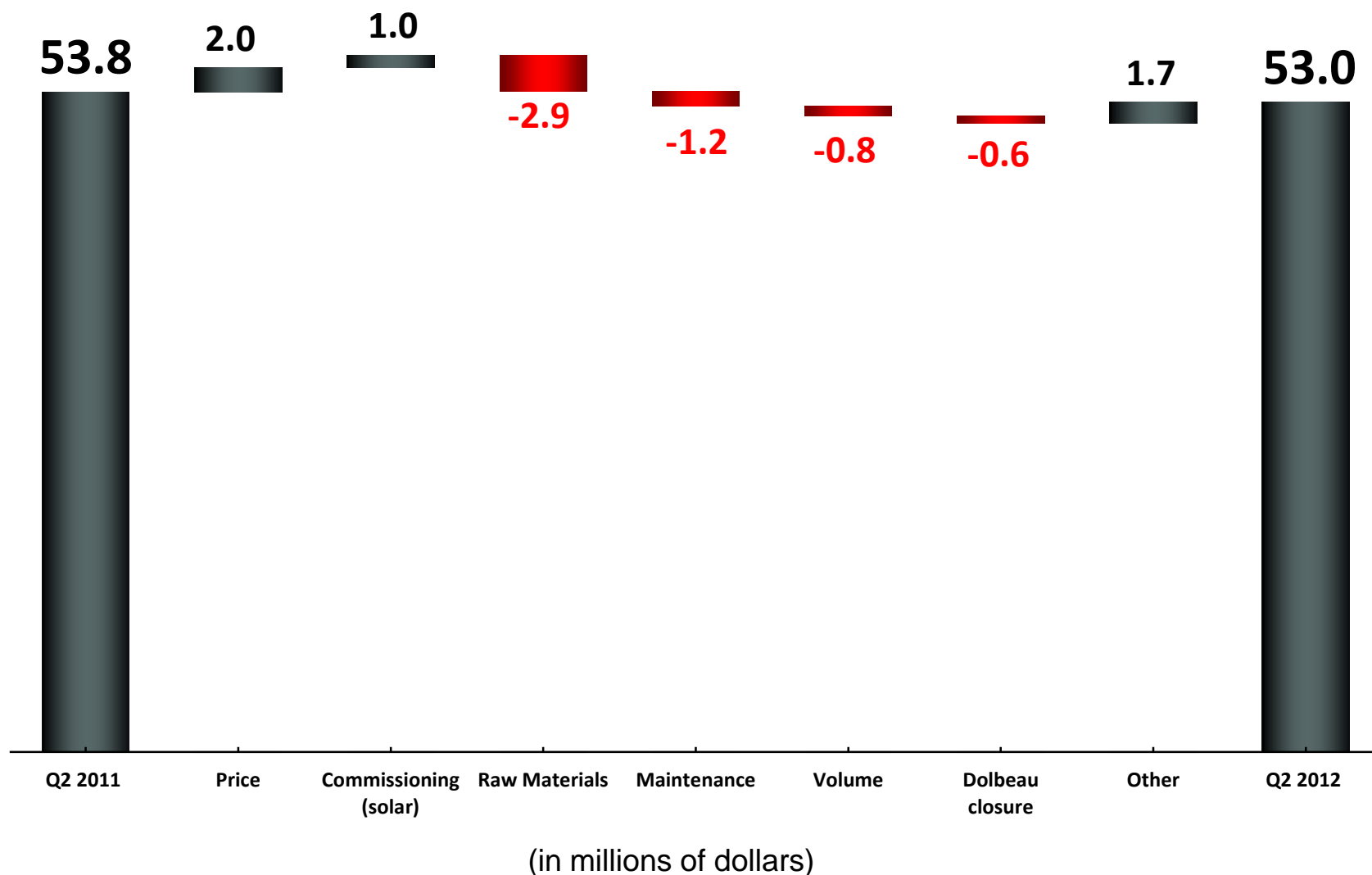


(in millions of dollars)

(1) To take into account a specific item (see details on page 7)

EBITDA adjusted ⁽¹⁾ – Variance Analysis

YTD 2012 vs 2011



(1) To take into account a specific item (see details on page 8)

Segment review Q2 2012

Wind Energy

(in thousands of dollars, unless otherwise specified)

	Q2		YTD	
	2012	2011	2012	2011
Production (MWh)	138,836	124,362	311,241	276,931
Revenues from energy sales	16,345	15,193	36,991	33,466
EBITDA	13,082	11,991	30,059	27,057
EBITDA margin	80.0%	78.9%	81.3%	80.9%

▲ Production was higher by 12% vs Q2 2011

TOTAL PRODUCTION	
Canadian Stations	European Stations
14% lower vs Q2 2011	34% higher vs Q2 2011

▲ Due to the fact that selling prices are all contracted, this increase in production has a direct impact on revenues and EBITDA

Segment review Q2 2012

Hydro Energy

(in thousands of dollars, unless otherwise specified)

	Q2		YTD	
	2012	2011	2012	2011
Production (MWh)	158,874	213,490	321,969	358,495
Revenues from energy sales	12,445	15,990	26,431	28,722
EBITDA	9,056	12,648	19,701	21,724
EBITDA margin	72.8%	79.1%	74.5%	75.6%

- ▲ Production was lower by 26% vs Q2 2011 and lower by 16% vs historical averages

TOTAL PRODUCTION	
Canadian Stations	U.S. Stations
3% higher vs historical averages 3% higher vs Q2 2011	27% lower vs historical averages 40% lower vs Q2 2011

- ▲ Average selling price of electricity in the US → lower by 2% compared to Q2 2011

Segment review Q2 2012

Thermal Energy

(in thousands of dollars, unless otherwise specified)

	Q2		YTD	
	2012	2011	2012	2011
Steam ('000 lbs)	313,220	343,634	658,193	697,294
Production (MWh)	41,981	88,138	160,304	263,185
Revenues from energy sales	9,285	12,762	31,528	39,023
EBITDA	1,154	2,078	9,549	13,610
EBITDA margin	12.4%	16.3%	30.3%	34.9%

- ▲ Last year's contribution from the Dolbeau plant was \$42 K on revenues and a loss of \$950 K on EBITDA
- ▲ In the natural gas sector, steam production is down 9% and electricity production is down 11% vs Q2 2011 (11% in Canada and stable in France)
- ▲ The end in November 2011 of the favourable supply agreement of natural gas for the Kingsey Falls plant had a negative impact of \$0.7 M in Q2 2012
- ▲ The sales at Senneterre were lower by \$2.3 M, and impacted EBITDA by \$1.0 M, partially offset by Hydro-Québec's contribution of \$0.3 M and a reduction of \$0.4 M in maintenance expenses

Segment review Q2 2012

Solar Energy

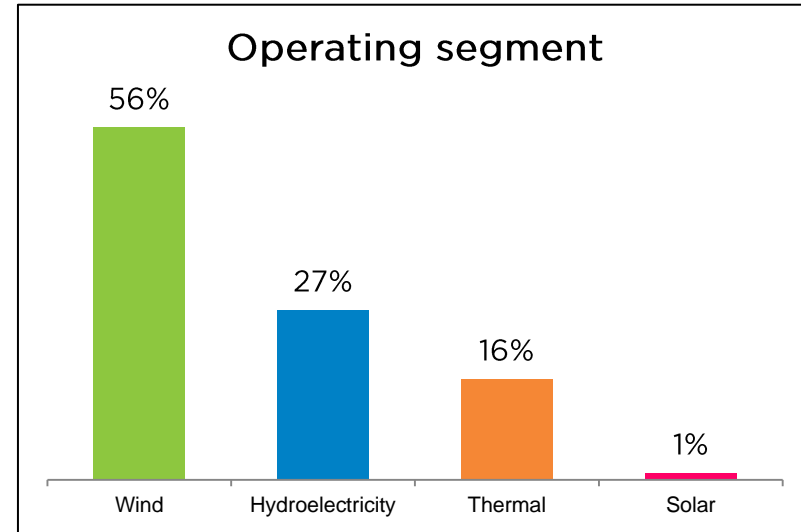
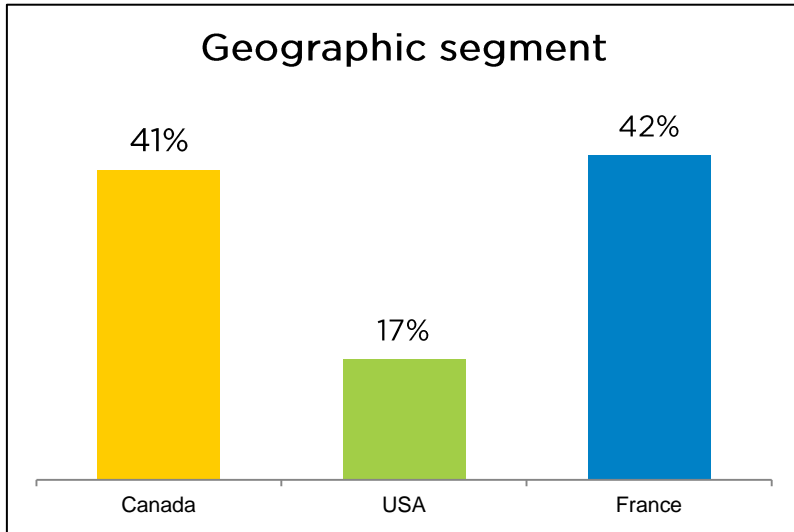
(in thousands of dollars, unless otherwise specified)

	Q2		YTD	
	2012	2011	2012	2011
Production (MWh)	1,940	268	3,269	268
Revenues from energy sales	830	124	1,406	124
EBITDA	723	121	1,218	121
EBITDA margin	87.1%	97.6%	86.6%	97.6%

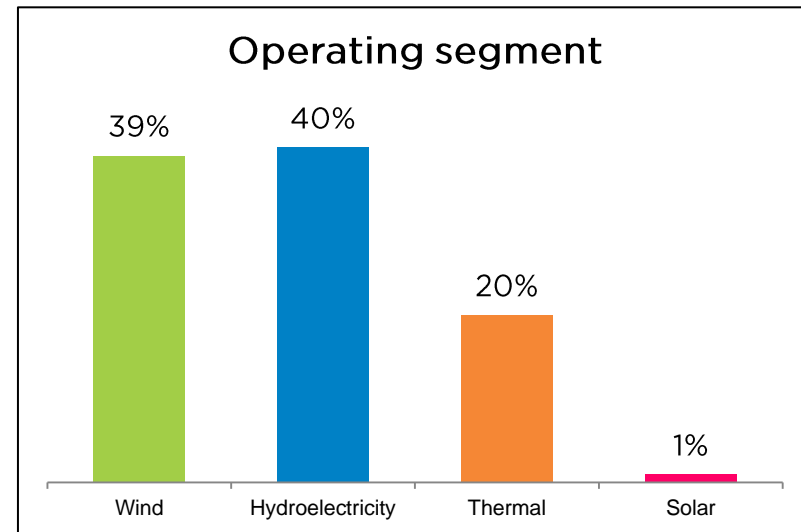
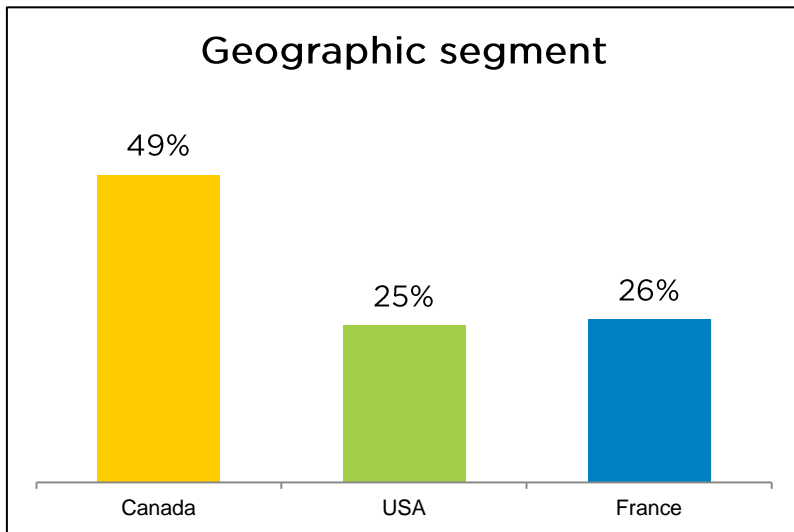
- ▲ The commissioning took place on June 17th, 2011
- ▲ Production and profitability are in line with expectations

Segment review YTD 2012

Installed capacity

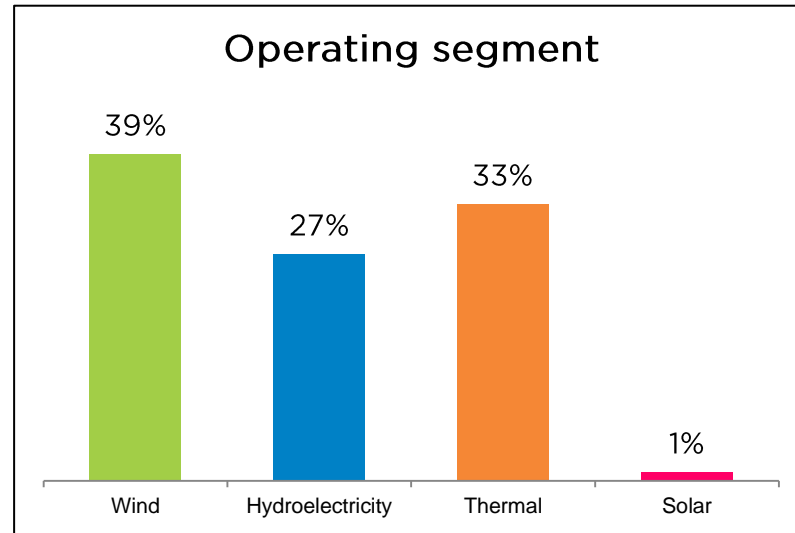
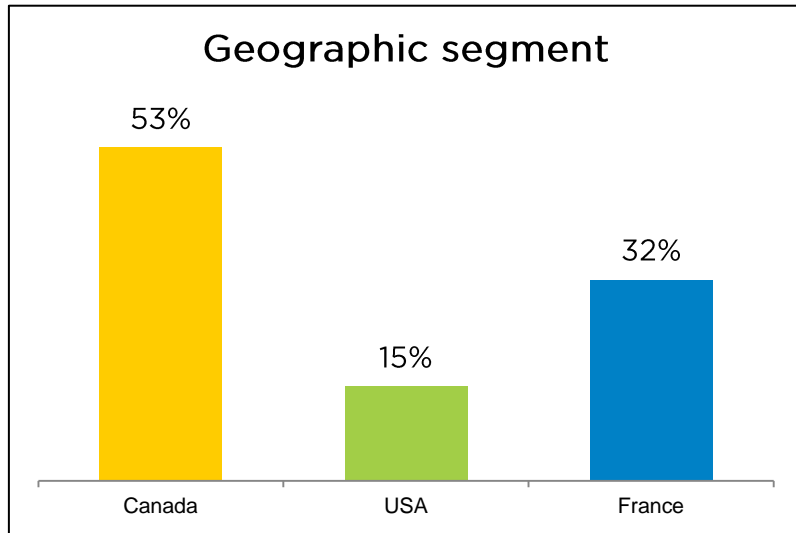


Production

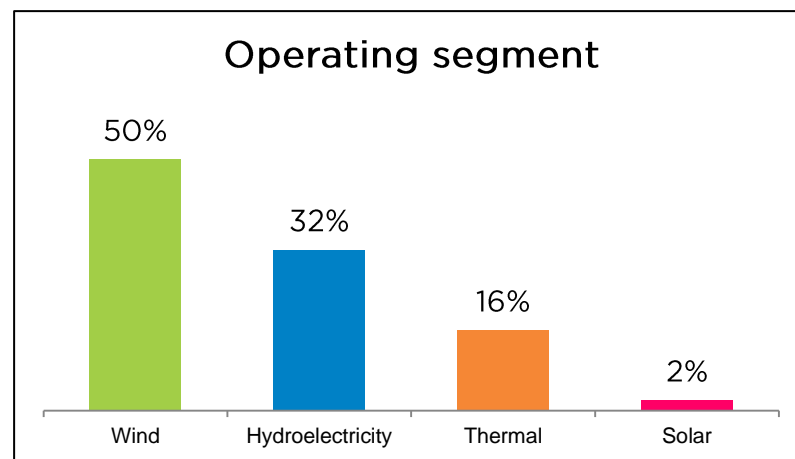
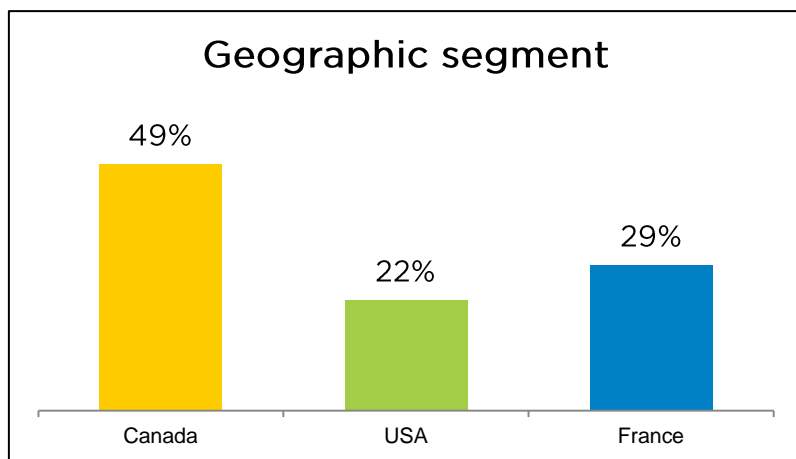


Segment review YTD 2012

Revenues from energy sales



EBITDA (before corporate and eliminations)





Question Period