

Financial Review

2nd Quarter 2011

August 5, 2011

DISCLAIMER



Forward-looking statements

Certain statements contained in this presentation, including those regarding future results and performance, are forward-looking statements based on current expectations. The accuracy of such statements is subject to a number of risks, uncertainties and assumptions that may cause actual results to differ materially from those projected, including, but not limited to, the general impact of economic conditions, raw material price increases and availability, currency fluctuations, volatility in electricity selling prices, the company's financing capacity, negative changes in general market conditions and regulations affecting the industry, as well as other factors listed in the Company's filings with different securities commissions.

This presentation contains certain financial measures that do not conform to International Financial Reporting Standards («IFRS»). For more information, please refer to Boralex's press release.



Mr. Patrick Lemaire

President and Chief Executive Officer Boralex Inc.

Highlights

BORALEX

Q2 2011

1) Continuous expansion in the wind sector

	Additional Capacity Q2 2011 vs Q2 2010
France	49 MW
Canada	50 MW

2) Solar sector

Commissioning of first solar project in France as expected during June 2011

3) REC prices

We are forecasting that demand will surpass the offer in 2011 and 2012, thus increasing the value of RECs over the coming months



Mr. Jean-François Thibodeau

Vice President and Chief Financial Officer Boralex Inc.

Summary

BORALEX

Q2 2011

(in thousands of dollars, except production and per share amounts)	Q2 2011	Q2 2010
Production (MWh)	561,489	376,847
Revenues from energy sales	53,963	36,728
EBITDA	21,733	5,396
EBITDA adjusted (1)	21,733	7,638
Net loss attributable to shareholders	(5,107)	(4,714)
Net loss per share (basic)	\$(0.14)	\$(0.12)
Cash flows from operations	8,928	5,330
Cash flows from operations per share	\$ 0.24	\$ 0.14

⁽¹⁾ Professional fees in Fund acquisition — \$2.2 M in Q2 2010

Summary YTD 2011



(in thousands of dollars, except production and per share amounts)	YTD 2011	YTD 2010
Production (MWh)	1,313,774	849,985
Revenues from energy sales	135,992	87,732
EBITDA	59,521	23,187
EBITDA adjusted (1)	59,521	29,150
Net earnings (loss) attributable to shareholders	1,904	(2,738)
Net earnings (loss) per share (basic)	\$0.05	\$(0.07)
Cash flows from operations	32,987	19,850
Cash flows from operations per share	\$0.87	\$0.53

⁽¹⁾ Share in impairment in Dolbeau plant — \$3.7 M in Q1 2010 and Professional fees in Fund acquisition — \$2.2 M in Q2 2010

EBITDA by segment

BORALEX

Q2 2011

(in thousands of dollars)	Q2 2011	Q2 2010	Variation
Wind	11,991	7,112	71
Hydroelectricity	12,648	1,182	7
Wood-residue	(2,174)	4,424	Ľ
Natural gas	3,559	(106)	7
	26,024	12,612	71
Corporate and eliminations	(4,291)	(7,216)	7
Consolidated EBITDA, as reported	21,733	5,396	7
Specific items (1)	_	2,242	
EBITDA adjusted	21,733	7,638	7

⁽¹⁾ To take into account specific items (see details on page 6)

EBITDA by segment

BORALEX

YTD 2011

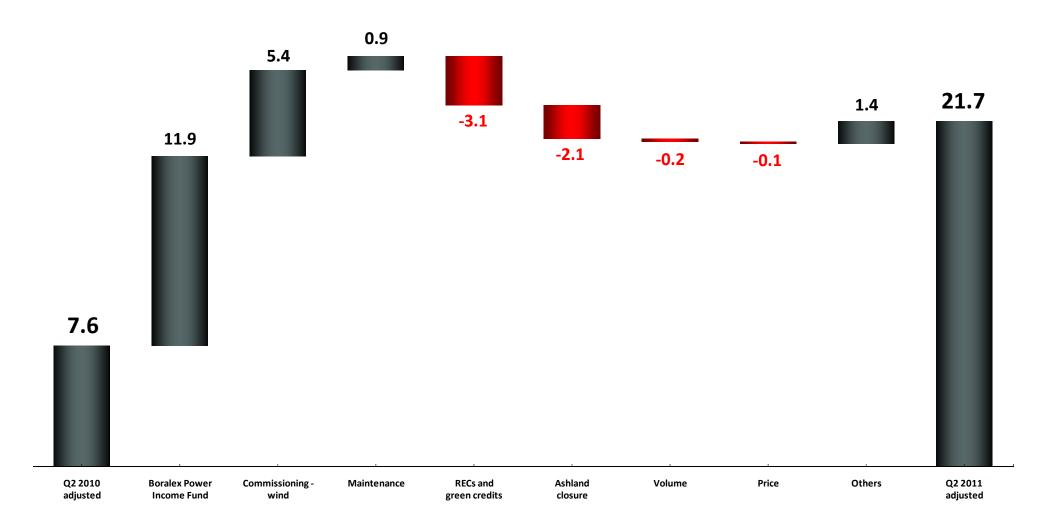
(in thousands of dollars)	YTD 2011	YTD 2010	Variation
Wind	27,057	16,531	7
Hydroelectricity	21,724	3,055	7
Wood-residue	8,110	14,452	4
Natural gas	11,198	1,932	7
	68,089	35,970	7
Corporate and eliminations	(8,568)	(12,783)	7
Consolidated EBITDA, as reported	59,521	23,187	7
Specific items (1)	_	5,963	
EBITDA adjusted	59,521	29,150	7

⁽¹⁾ To take into account specific items (see details on page 7)

EBITDA <u>adjusted</u> (1) – Variance analysis



Q2 2011 vs 2010

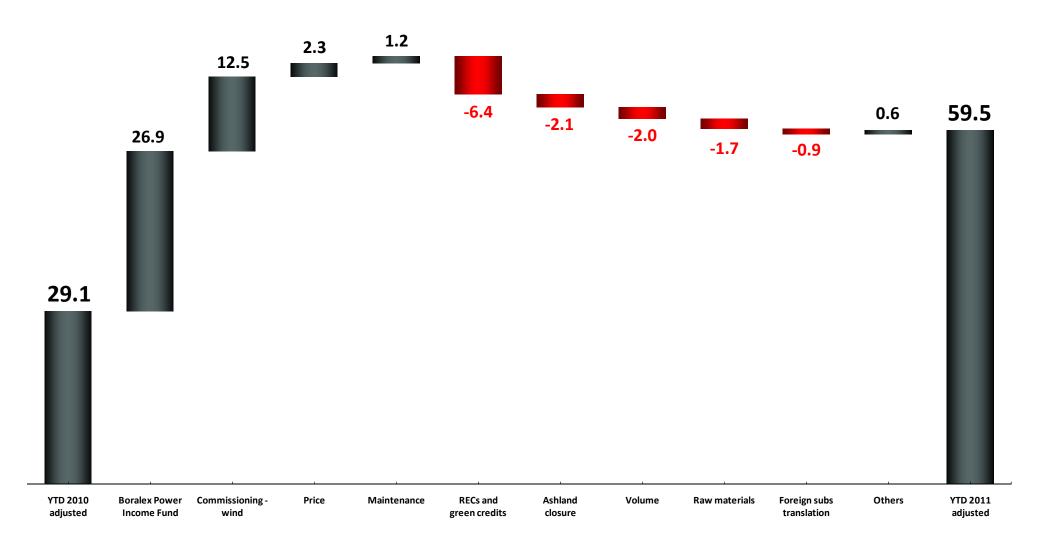


(in millions of dollars)

EBITDA <u>adjusted</u> (1) – Variance analysis

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YTD 2011 vs 2010



(in millions of dollars)



Wind Energy

(in thousands of dollars, unless otherwise specified)

Production (MWh)

Revenues from energy sales

EBITDA

EBITDA margin

Q2		
2011	2010	
124,362	76,999	
15,193	9,230	
11,991	7,112	
79%	77%	

YTD		
2011	2010	
276,931	167,291	
33,466	20,643	
27,057	16,531	
81%	80%	

- ▲ Production, revenues and EBITDA all higher due to commissioning of new capacity. Excluding start-ups, production in France from comparable sites was down 8% vs Q2 2010, whereas in Canada, was higher by 4%
- ▲ For Q2 2011, commissioning represents 99 MW of new capacity compared to Q2 2010
 - → 50 MW Ontario
 - → 49 MW France

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Hydroelectricity

(in thousands of dollars, unless otherwise specified)

Production (MWh)

Revenues from energy sales

EBITDA

EBITDA margin

Q2		
2011 2010		
213,490	34,301	
15,990	2,323	
12,648	1,182	
79%	51%	

YTD		
2011	2010	
358,495	74,610	
28,722	5,377	
21,724	3,055	
76%	57%	

- ▲ Production was multiplied by 6.2 times vs Q2 2010 and higher by 13% vs historical average
 - Excluding the Fund → increase of 32% vs Q2 2010
 - increase of 20% vs historical average

TOTAL PRODUCTION		
Canadian stations US stations		
stable vs historical average	21% higher vs historical average	
9.3 times Q2 2010	5.3 times Q2 2010	

■ Average selling price of electricity in the US → lower by 3% compared to Q2 2010



Thermal energy: wood-residue

(in thousands of dollars, unless otherwise specified)

Production (MWh)

Revenues from energy sales

EBITDA

EBITDA margin

Q2		
2011 2010		
178,033	265,470	
12,544	22,896	
(2,174)	4,424	
(17%)	19%	

YTD		
2011	2010	
550,453	585,577	
46,853	53,111	
8,110	14,452	
17%	27%	

- Overall production is down 33% and 49% excluding the Fund. This reduction is due to the closure of Ashland and while the company continues to adjust its wood-residue power production to market conditions
- ▲ Lower REC sales had an impact of \$3.1 M on revenues in Q2 2011. However, we forecast an increase of the value of RECs over the coming months following a surplus demand over offer in 2011 and 2012
- The appreciation in the CA\$ explains a \$1.0 M negative variance in revenues and \$0.2 M in EBITDA



Thermal energy: natural gas

(in thousands of dollars, unless otherwise specified)

Steam ('000 lbs)

Production (MWh)

Revenues from energy sales

EBITDA

EBITDA margin

Q2	
2011	2010
343,634	136,123
45,336	77
10,112	2,279
3,559	(106)
35%	(5%)

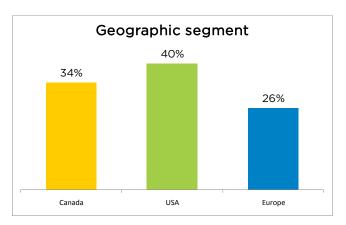
YTD	
2011	2010
697,294	279,431
127,627	22,507
26,827	8,601
11,198	1,932
42%	22%

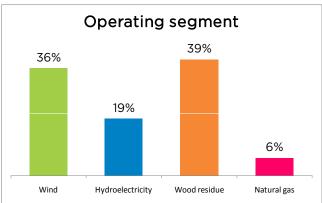
- ▲ Steam production is up 152% mainly from the Kingsey Falls plant
- ▲ Higher EBITDA compared to last year is mostly explained by the contribution of the Kingsey Falls plant (\$3.2 M) and, in France, by an increase of 20% in steam prices (\$0.5 M)

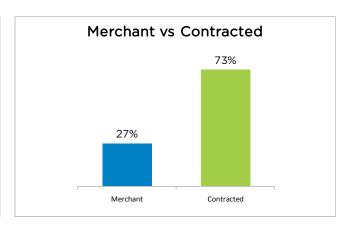
Segment review YTD 2011



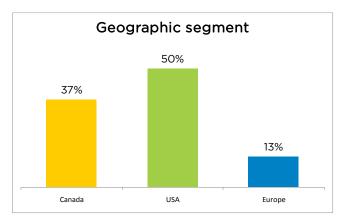
Installed capacity

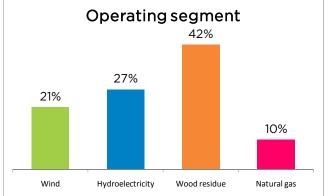


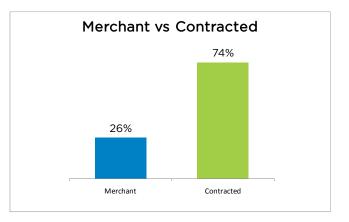




Production



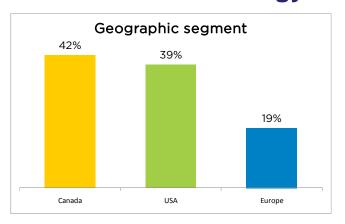


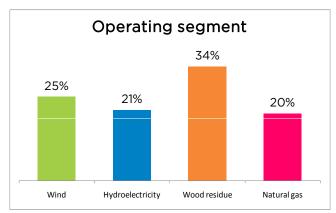


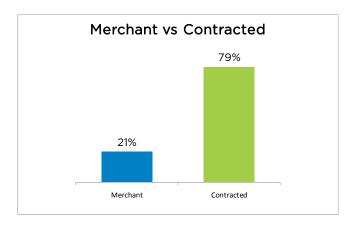
Segment review YTD 2011 (cont'd)



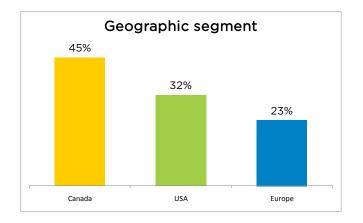
Revenues from energy sales

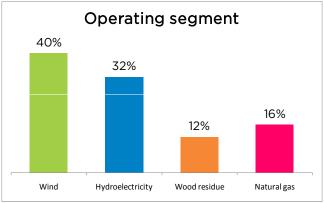






EBITDA









Question period

