



Financial Review

4th Quarter 2016

March 3, 2017

DISCLAIMER

Forward-looking Statements

Certain statements contained in this presentation, including those regarding future results and performance, are forward-looking statements based on current expectations. The accuracy of such statements is subject to a number of risks, uncertainties and assumptions that could lead to a material difference between actual results and the projections, including, but not limited to, the general impact of economic conditions, currency fluctuations, volatility in the selling prices of energy, the Corporation's financing capacity, negative changes in general market conditions and regulations affecting the industry, raw material price increases and availability as well as other factors listed in the Corporation's filings with different securities commissions.

This presentation contains certain financial measures that are not in accordance with International Financial Reporting Standard ("IFRS").

Proportionate Consolidation

This presentation contains results presented on a proportionate consolidation basis. Under this method, the results of Seigneurie de Beaupré Wind Farms 2 and 3 ("Joint Venture Phase I") and Seigneurie de Beaupré Wind Farm 4 ("Joint Venture Phase II") General Partnerships (the "Joint Ventures"), which are 50% owned by Boralex, were proportionately consolidated instead of being accounted for using the equity method as required by IFRS. Under the proportionate consolidation method, which is no longer permitted under the IFRS, the *Interests in the Joint Ventures* and *Share in earnings (loss) of the Joint Ventures* are eliminated and replaced by Boralex's share (50%) in all items in the financial statements (revenues, expenses, assets and liabilities). Since the information that Boralex uses to perform internal analyses and make strategic and operating decisions is compiled on a proportionate consolidation basis, management has considered it relevant to integrate this *Proportional Consolidation* section into the presentation to help investors understand the concrete impacts of decisions made by the Corporation. Moreover, tables reconciling IFRS data with data presented on a proportionate consolidation basis are included in the MD&A.

Non-IFRS Measures

In order to assess the performance of its assets and reporting segments, Boralex uses the terms "EBITDA(A)", "cash flows from operations", "net debt ratio" and "discretionary cash flows". For more information, please refer to Boralex's MD&A.



Mr. Patrick Lemaire

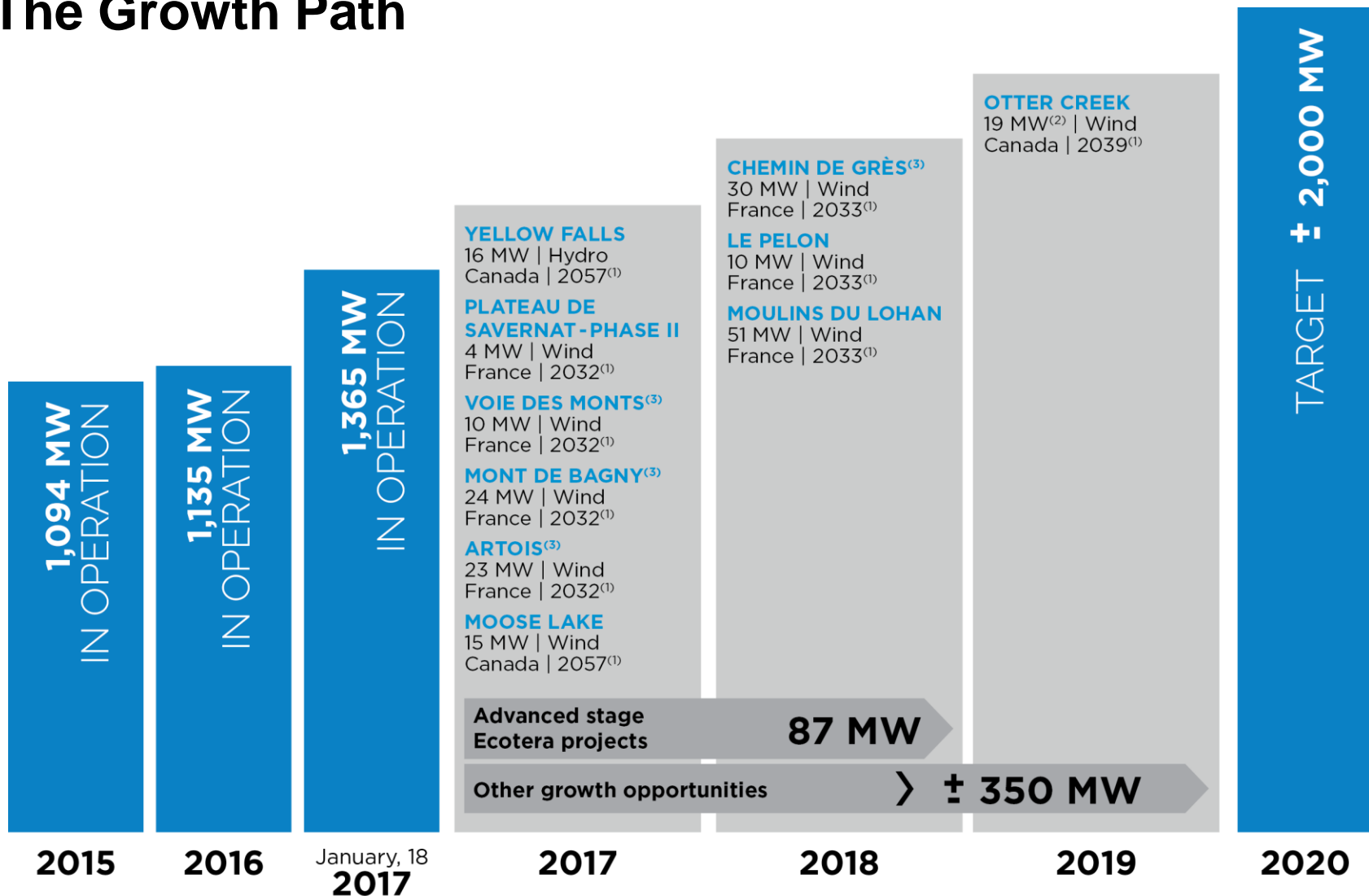
*President and
Chief Executive Officer
Boralex Inc.*

Financial Highlights

Q4 2016

- ✦ Given particularly deceiving weather conditions, production, revenue from energy sales and EBITDA(A) are lower than the corresponding quarter of 2015.
- ✦ Despite the impact of weather-related factors over which Boralex has no control, the most recent fiscal year was characterized by significant acquisitions which support long term growth objectives. Considering the acquisition of Niagara Region Wind Farm ("NRWF") of 230 MW, located in Ontario (Canada) and 40 MW commissioned in 2016, Boralex increased its asset base by 25%, with its installed capacity moving from 1,094 MW as at December 31, 2015 to 1,365 MW as at December 31, 2016.
- ✦ Following the acquisition of the NRWF Wind Farm in January 2017, Boralex increased its yearend annualized run-rate EBITDA(A) target from \$290 million to \$375 million and its discretionary cash-flow target from \$75 million to \$95 million according to proportionate consolidation.
- ✦ At the same time, Boralex announced on December 8, 2016 a 7.1% increase of its quarterly dividend from \$0.14 to \$0.15 following the acquisition of NRWF. The next dividend will be paid on March 15, 2017 to shareholders on record as at February 28, 2017.

The Growth Path



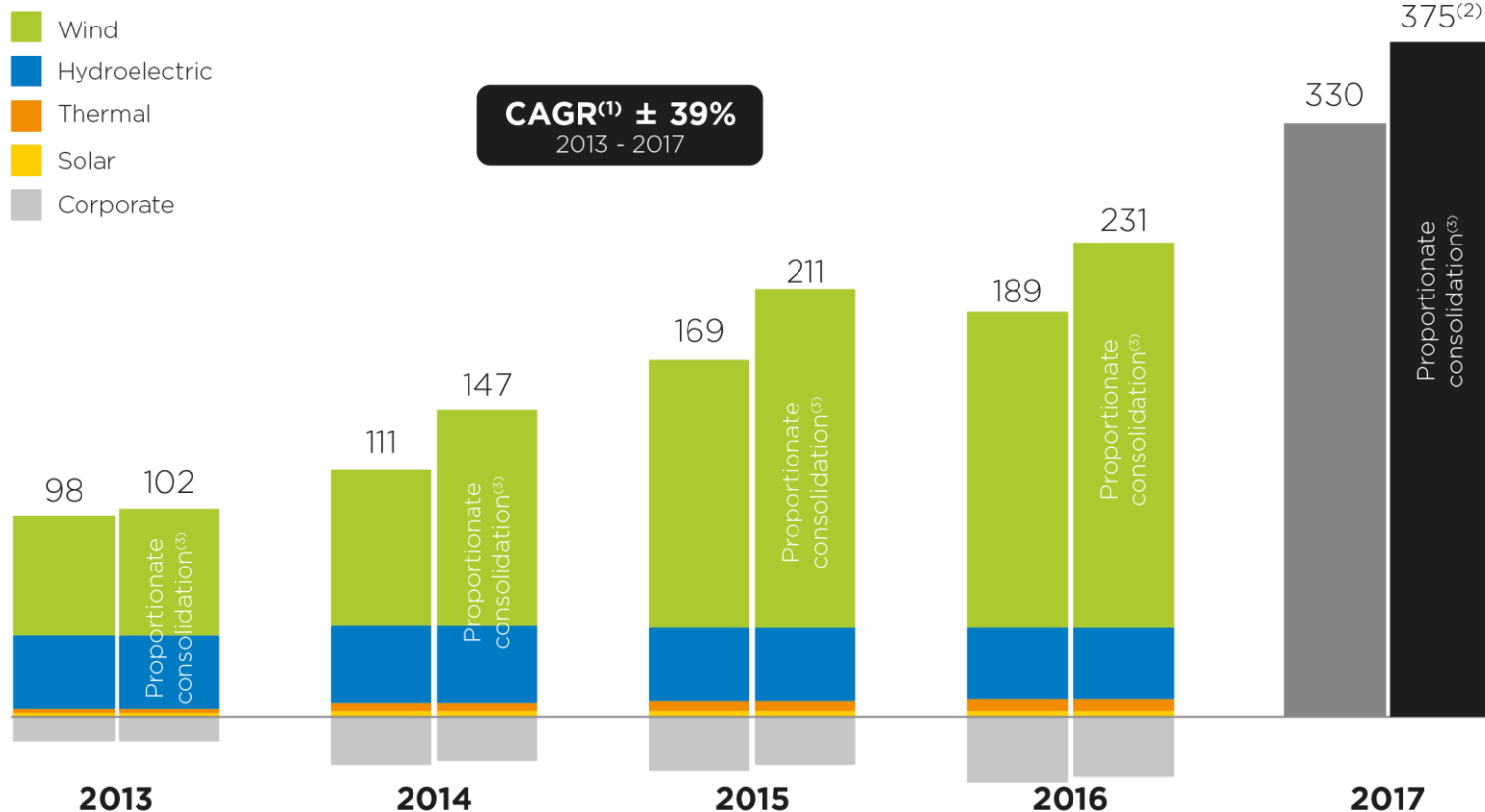
⁽¹⁾ Represent, in order: project name, installed capacity, segment, country and contract end-date.

⁽²⁾ Boralex owns 38% of the 50 MW Otter Creek Wind Farm Project or 19 MW on a net basis

⁽³⁾ Part of the Ecotera wind power portfolio

Financial Target

EBITDA(A) (in millions of dollars)



⁽¹⁾ Compounded annual growth rate

⁽²⁾ In line with the growth path. Represents a year-end estimated run rate EBITDA(A)

⁽³⁾ EBITDA(A) according to proportionate consolidation basis (see Reconciliations between IFRS and Proportionate consolidation of the 2015 and 2016 Annual Report)



Mr. Jean-François Thibodeau

*Vice president and
Chief Financial Officer
Boralex Inc.*

Summary

Q4 2016

	Q4			
	IFRS		Proportionate Consolidation	
	2016	2015	2016	2015
<i>(in millions of dollars, unless otherwise specified)</i>				
Power Production (GWh)	596	643	730	774
Revenues from energy sales	74	81	89	95
EBITDA(A)	47	53	57	64
EBITDA(A) margin (%)	63	66	64	67
Net earnings (loss) ⁽¹⁾	(5)	6	1	6
Per share (basic) (\$)	(0.07)	0.09	0.02	0.09
Cash flow from operations	28	37	36	46

⁽¹⁾ Attributable to shareholders of Boralex.

Summary

Q4 2016

	YTD			
	IFRS		Proportionate Consolidation	
	2016	2015	2016	2015
<i>(in millions of dollars, unless otherwise specified)</i>				
Power Production (GWh)	2,441	2,186	2,953	2,733
Revenues from energy sales	299	266	354	324
EBITDA(A)	189	169	231	211
EBITDA(A) margin (%)	63	64	65	65
Net earnings (loss) ⁽¹⁾	(2)	(11)	(2)	(11)
Per share (basic) (\$)	(0.03)	(0.21)	(0.03)	(0.21)
Cash flow from operations	128	128	144	132

⁽¹⁾ Attributable to shareholders of Boralex.

EBITDA(A) by sector

Q4 2016

	Q4			
	IFRS		Proportionate Consolidation	
	2016	2015	2016	2015
<i>(in millions of dollars)</i>				
Wind	46	51	55	61
Hydroelectricity	9	10	9	10
Thermal	1	1	1	1
Solar	1	1	1	1
	57	63	66	73
Corporate and eliminations	(10)	(10)	(9)	(9)
EBITDA(A)	47	53	57	64

EBITDA(A) by sector

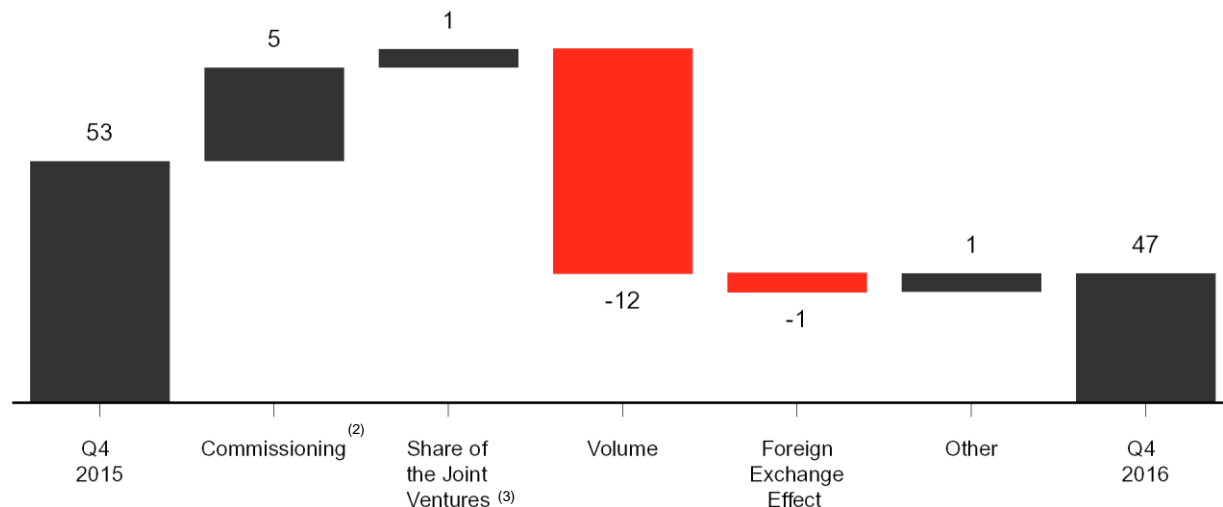
Q4 2016

	YTD			
	IFRS		Proportionate Consolidation	
	2016	2015	2016	2015
<i>(in millions of dollars)</i>				
Wind	176	149	215	189
Hydroelectricity	40	41	40	41
Thermal	6	6	6	6
Solar	4	3	4	3
	226	199	265	239
Corporate and eliminations	(37)	(30)	(34)	(28)
EBITDA(A)	189	169	231	211

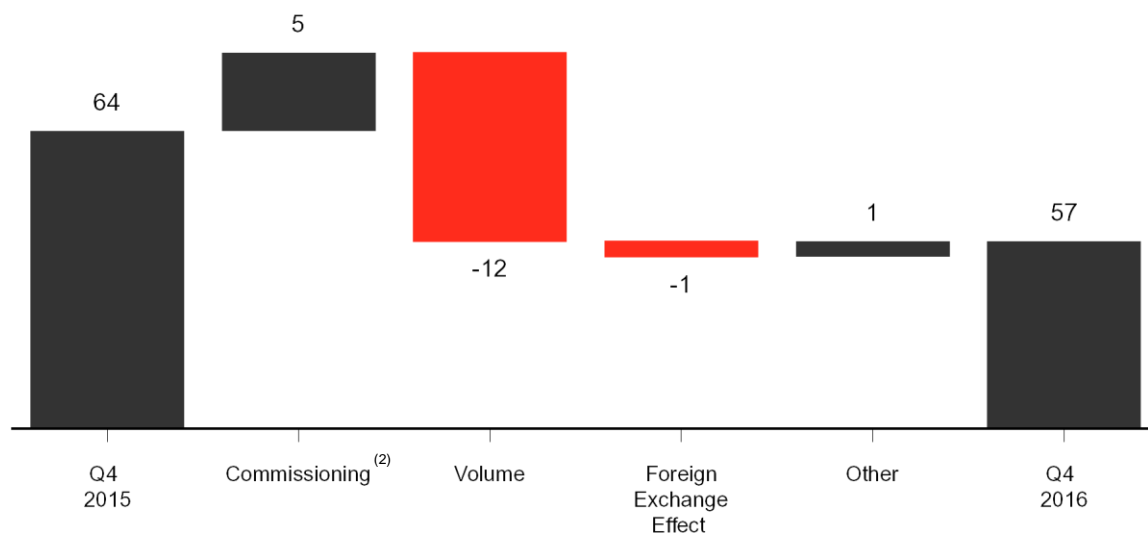
EBITDA(A) - Variance Analysis⁽¹⁾

Q4 2016 vs 2015

IFRS



Proportionate Consolidation



(1) The amounts in these graphs are expressed in millions of dollars

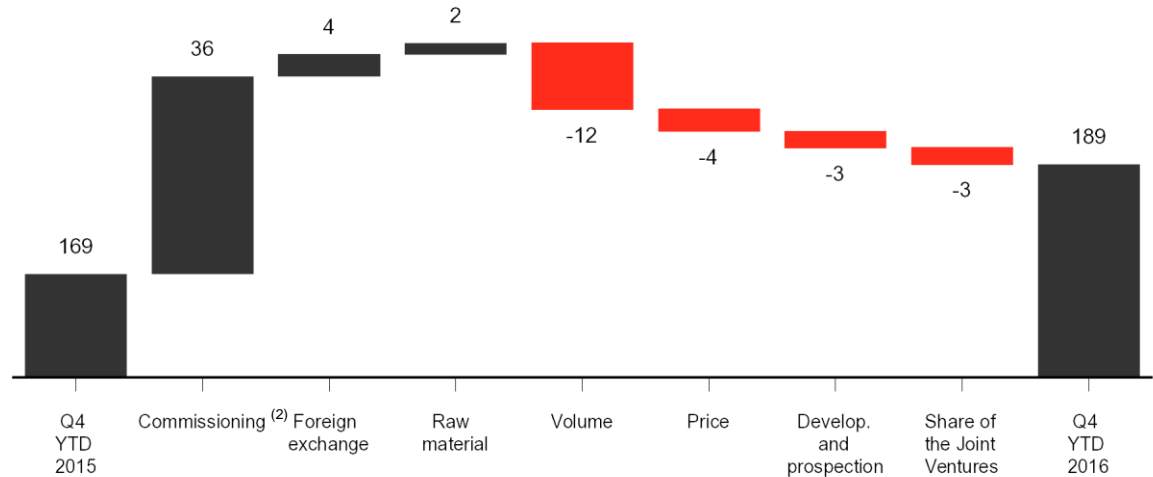
(2) Commissioning of 155 MW: the Témiscouata II, Côte-de-Beaupré, Calmont, Frampton, Touvent, Port Ryerse, Plateau de Savernat I and Oldman wind farms, and the Vaughan solar site

(3) Excluding the Excess distributions received over the share in net earnings of the Joint Ventures of \$9 M

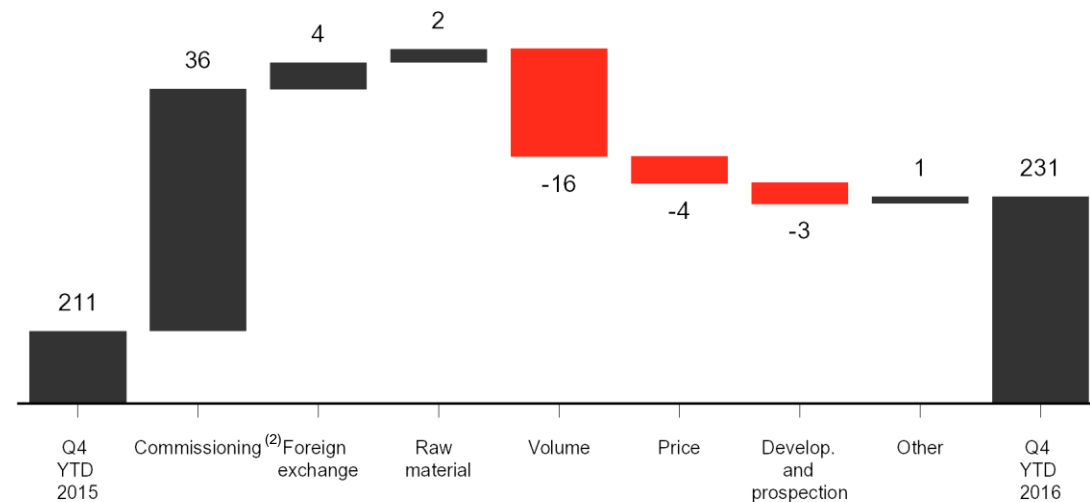
EBITDA(A) - Variance Analysis ⁽¹⁾

YTD 2016 vs 2015

IFRS



Proportionate Consolidation



- (1) The amounts in these graphs are expressed in millions of dollars.
- (2) Commissioning of 198 MW: the St-François, Cômes de l'Arce, Témiscouata II, Côte-de-Beaupré, Calmont, Frampton, Touvent, Port Ryerse, Plateau de Savernat I, and Oldman wind farms and the Les Cigarettes and Vaughan solar sites.

Sector Review Q4 2016

Wind Energy

Q4				
	IFRS		Proportionate Consolidation	
	2016	2015	2016	2015
<i>(in millions of dollars, unless otherwise specified)</i>				
Power production (GWh)	418	450	552	581
Capacity factor (%)	27	32	28	33
Revenues from energy sales	54	59	69	73
EBITDA(A)	46	51	55	61
EBITDA(A) margin (%)	85	87	81	84

Under Proportionate Consolidation

- ▲ Production was lower by 5% vs Q4 2015
 - ▲ Lower by 17% excluding the commissioned sites

PRODUCTION	
Canadian Stations	French Stations
Capacity factor of 37% vs expected 38% 20% higher vs Q4 2015 1% lower excluding the contribution of newly-commissioned assets (Côte-de-Beaupré, Témiscouata II, Frampton and Port Ryerse)	Capacity factor of 22% vs expected 30% 24% lower vs Q4 2015 28% lower excluding the contribution of newly-commissioned assets (Calmont, Touvent and Plateau de Savernat I)

- ▲ Newly-commissioned assets had a favorable impact on revenues of \$6 million and EBITDA(A) of \$5 million respectively.
- ▲ These favourable items were partially offset by lower production at existing sites for an impact of \$9 million on revenues and EBITDA(A).
- ▲ Wind speed in France was the lowest since 1990, especially in the north (source: Merra 2 - NASA).

Sector Review Q4 2016

Wind Energy

	YTD			
	IFRS		Proportionate Consolidation	
<i>(in millions of dollars, unless otherwise specified)</i>	2016	2015	2016	2015
Power production (GWh)	1,624	1,396	2,136	1,943
Capacity factor (%)	26	27	28	29
Revenues from energy sales	212	178	267	236
EBITDA(A)	176	149	215	189
EBITDA(A) margin (%)	83	84	81	80

Sector Review Q4 2016

Hydro Energy

IFRS

	Q4		YTD	
	2016	2015	2016	2015
<i>(in millions of dollars, unless otherwise specified)</i>				
Power production (GWh)	140	158	632	626
Revenues from energy sales	12	15	57	58
EBITDA(A)	9	10	40	41
EBITDA(A) margin (%)	68	66	71	70

- ▲ Production lower by 11% compared to Q4 2015 and by 17% versus historical averages.

PRODUCTION	
Canadian Stations	US Stations
7% higher vs Q4 2015 7% higher vs historical averages	25% lower vs Q4 2015 33% lower vs historical averages

- ▲ The \$1 million decline in EBITDA(A) is explained by an unfavourable volume effect mainly due to lower production at US power stations which was mitigated amongst others by better prices, lower development and maintenance expenses.

Sector Review Q4 2016

Corporate

	Q4			
	IFRS		Proportionate Consolidation	
<i>(in millions of dollars)</i>	2016	2015	2016	2015
Development	3	3	3	3
Administrative	5	4	5	4
Other expenses	2	3	1	2
Corporate EBITDA(A)	10	10	9	9

	YTD			
	IFRS		Proportionate Consolidation	
<i>(in millions of dollars)</i>	2016	2015	2016	2015
Development	13	9	13	9
Administrative	17	14	17	14
Other expenses	7	7	4	5
Corporate EBITDA(A)	37	30	34	28

▲ The increase in Q4 of \$1 M in administrative expenses is mainly explained by the management of forests (France and Scotland) acquired in Q3 2016.

Cash Flows

Q4 2016

	Q4			
	IFRS		Proportionate Consolidation	
<i>(in millions of dollars)</i>	2016	2015	2016	2015
Cash flows from operations	28	37	36	46
Changes in non-cash items	1	(7)	(2)	—
Operating activities	29	30	34	46
Investing activities	(86)	(129)	(85)	(131)
Financing activities	85	106	80	94
Other	(1)	2	(1)	2
Net change in cash	27	9	28	11
Cash and cash equivalents – beginning of period	73	91	81	97
Cash and cash equivalents – end of period	100	100	109	108

Cash Flows

Q4 2016

	YTD			
	IFRS		Proportionate Consolidation	
	2016	2015	2016	2015
<i>(in millions of dollars)</i>				
Cash flows from operations	128	128	144	132
Changes in non-cash items	20	(14)	18	(5)
Operating activities	148	114	162	127
Investing activities ⁽¹⁾	(258)	(389)	(297)	(384)
Financing activities ⁽¹⁾	114	294	140	272
Other	(4)	6	(4)	6
Net change in cash	—	25	1	21
Cash and cash equivalents – beginning of period	100	75	108	87
Cash and cash equivalents – end of period	100	100	109	108

⁽¹⁾ During Q2-2016, Boralex received a payment of \$40 million in connection with the refinancing of the Joint Venture Phase I. This amount was presented under Investing activities under IFRS. However, under Proportionate Consolidation the same amount is shown in Financing activities.

Financial Position

Q4 2016

	IFRS		Proportionate Consolidation	
	December 31, 2016	December 31, 2015	December 31, 2016	December 31, 2015
<i>(in millions of dollars, unless otherwise specified)</i>				
Cash and cash equivalent	100	100	109	108
Restricted cash ⁽¹⁾	193	3	193	4
Total assets	2,702	2,449	3,084	2,807
Net debt ⁽²⁾	1,442	1,342	1,777	1,646
Convertible debentures - nominal value	144	144	144	144
Average rate - total debt (%)	3.9	4.3	4.1	4.4
Equity attributable to shareholders of Boralex ⁽³⁾	496	545	496	545
Book value per share (in \$)	7.58	8.41	7.57	8.39
Net debt ratio (market capitalization) (%)	50	55	56	60

(1) Includes restricted cash of \$170 million related to Subscription receipts

(2) Excludes Convertible debentures

(3) Excludes Non-controlling shareholders

APPENDICES

⚡ Sector Review - Thermal Energy	p. 22
⚡ Sector Review - Solar Energy	p. 23
⚡ Quarterly Wind Power Factor - 2017 Estimates	p. 24
⚡ Geographical and Segment Review as of December 31, 2016	p. 25

Sector Review Q4 2016

Thermal Energy

	IFRS			
	Q4		YTD	
	2016	2015	2016	2015
<i>(in millions of dollars, unless otherwise specified)</i>				
Steam production ('000 lbs)	166,224	158,302	655,460	643,647
Power production (GWh)	34	31	163	155
Revenues from energy sales	7	6	25	27
EBITDA(A)	1	1	6	6
EBITDA(A) margin (%)	21	11	24	22

Sector Review Q4 2016

Solar Energy

	IFRS			
	Q4		YTD	
	2016	2015	2016	2015
<i>(in millions of dollars, unless otherwise specified)</i>				
Power production (GWh)	4	4	22	9
Capacity factor (%)	12	11	16	13
Revenues from energy sales	1	1	5	3
EBITDA(A)	1	1	4	3
EBITDA(A) margin (%)	74	83	85	87

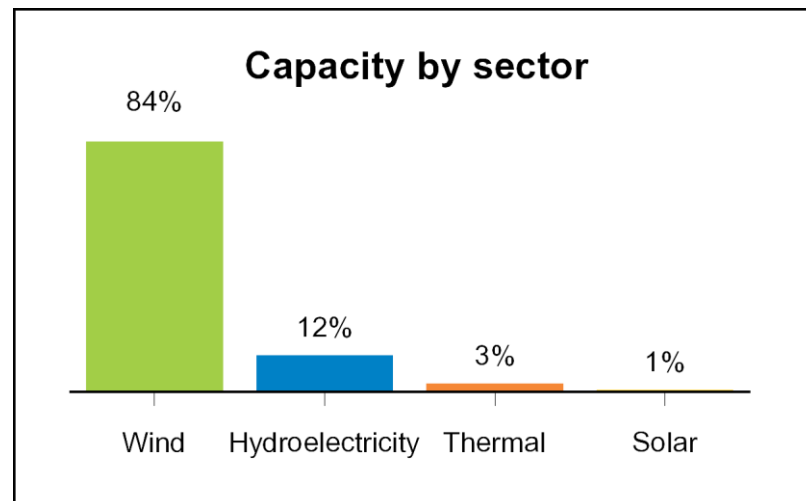
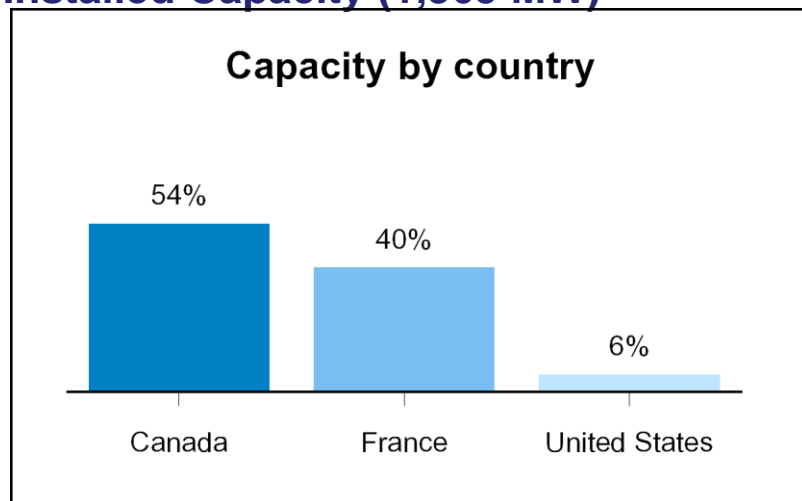
Quarterly Power Factor - 2017 Estimates

Wind Energy

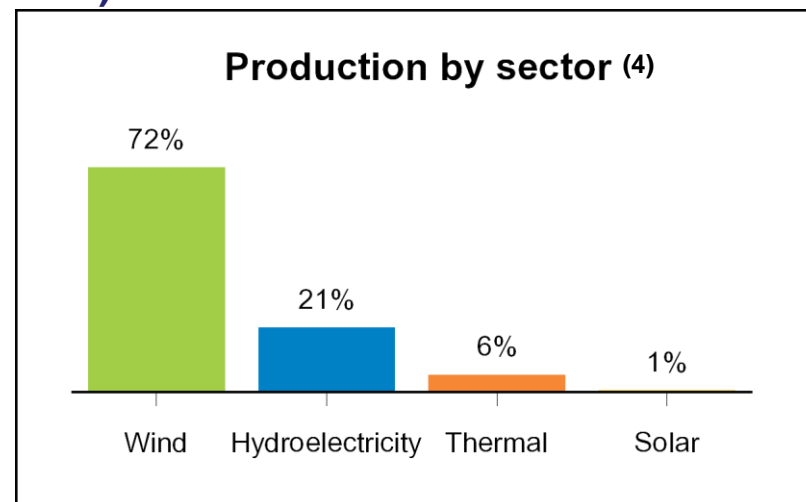
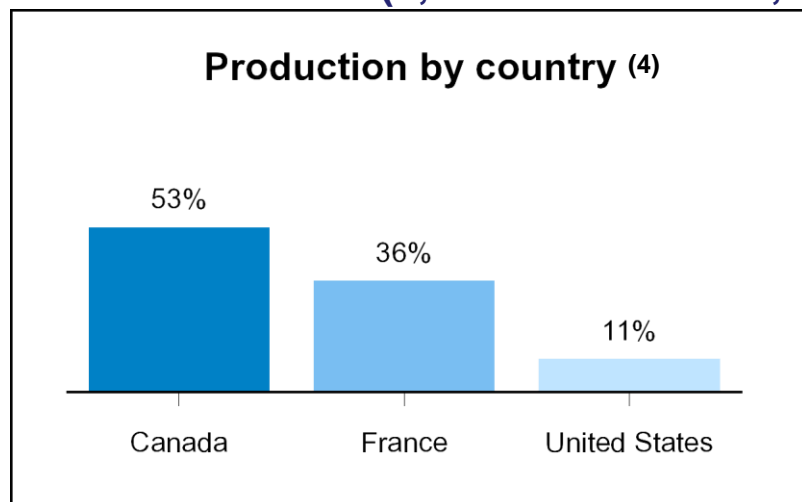
	Quarterly 2017 Estimates				Total
	Q1	Q2	Q3	Q4	
Canada	40%	29%	23%	39%	33%
France	31%	23%	19%	32%	26%
Weighted power factor	36%	26%	21%	35%	30%

Geographical and Segment Review as of December 31, 2016

Installed Capacity (1,365 MW)⁽¹⁾



Power Production (2,441 GWh⁽²⁾ and 2,953 GWh⁽³⁾)



(1) These datas include the 230 MW wind farm located in Ontario (Canada), of which the acquisition was announced by Boralex in December 2016 and was completed in January 2017.

(2) Under IFRS.

(3) Under Proportionate consolidation.

(4) Under proportionate consolidation. Under IFRS, Canada, France and the United States represent respectively, 43%, 44% and 13% and the wind, hydroelectric, thermal and solar sectors represent respectively 66%, 26%, 7% et 1%.



Question Period