



Financial Review

4th Quarter 2015

February 24, 2016

DISCLAIMER

Forward-looking Statements

Certain statements contained in this presentation, including those regarding future results and performance, are forward-looking statements based on current expectations. The accuracy of such statements is subject to a number of risks, uncertainties and assumptions that could lead to a material difference between actual results and the projections, including, but not limited to, the general impact of economic conditions, raw material price increases and availability, currency fluctuations, volatility in the selling prices of energy, the Corporation's financing capacity, negative changes in general market conditions and regulations affecting the industry, as well as other factors listed in the Corporation's filings with different securities commissions.

This presentation contains certain financial measures that are non IFRS measures. For more information, please refer to Boralex's MD&A.

Proportionate Consolidation

This presentation contains results presented on a proportionate consolidation basis. Under this method, the results of Seigneurie de Beaupré Wind Farms 2 and 3 ("Joint Venture Phase I") and Seigneurie de Beaupré Wind Farm 4 ("Joint Venture Phase II") General Partnerships (the "Joint Ventures"), which are 50% owned by Boralex, were proportionately consolidated instead of being accounted for using the equity method as required by IFRS. Under the proportionate consolidation method, which is no longer permitted under the IFRS, the *Interests in the Joint Ventures* and *Share in earnings (loss) of the Joint Ventures* are eliminated and replaced by Boralex's share (50%) in all items in the financial statements (revenues, expenses, assets and liabilities). Since the information that Boralex uses to perform internal analyses and make strategic and operating decisions is compiled on a proportionate consolidation basis, management has considered it relevant to integrate this *Proportional Consolidation* section into the presentation to help investors understand the concrete impacts of decisions made by the Corporation. Moreover, tables reconciling IFRS data with data presented on a proportionate consolidation basis are included in the MD&A.

EBITDA(A)

The Corporation uses the term "EBITDA(A)" to assess the operational performance of its power stations. This measure represents earnings before interest, taxes, depreciation, amortization and adjustments to include other items. EBITDA(A) as defined under *Non-IFRS Measures* section of the MD&A.



Mr. Patrick Lemaire

*President and
Chief Executive Officer
Boralex Inc.*

Highlights

Q4 2015

Financial Results

- ⚡ In Q4 2015, production, revenues and EBITDA(A) are up by 38%, 41% and 62% respectively according to proportionate consolidation (up by 48%, 51% and 77% according to IFRS)
- ⚡ Besides the contribution of assets recently acquired or commissioned, the results of the quarter are explained by better wind conditions in France and in Ontario, the favorable evolution of the US\$ and the Euro and better hydro conditions in the United States

Commissioning (123 MW)

- ⚡ In France
 - 24 MW : one wind site and a second solar site
- ⚡ In Canada
 - 99 MW : three wind sites

Highlights

Q4 2015

Acquisition of a Portfolio of Wind Projects in Europe (Ecotera)

- ✦ On December 28, 2015, Boralex announced the closing of the acquisition of a portfolio of wind projects totalling approximately 350 MW in the North of France for an initial cash consideration of €31 million (\$48 million)
- ✦ The portfolio includes 79 MW of ready-to-build projects that will be commissioned in 2017 (34 MW) and 2018 (45 MW)

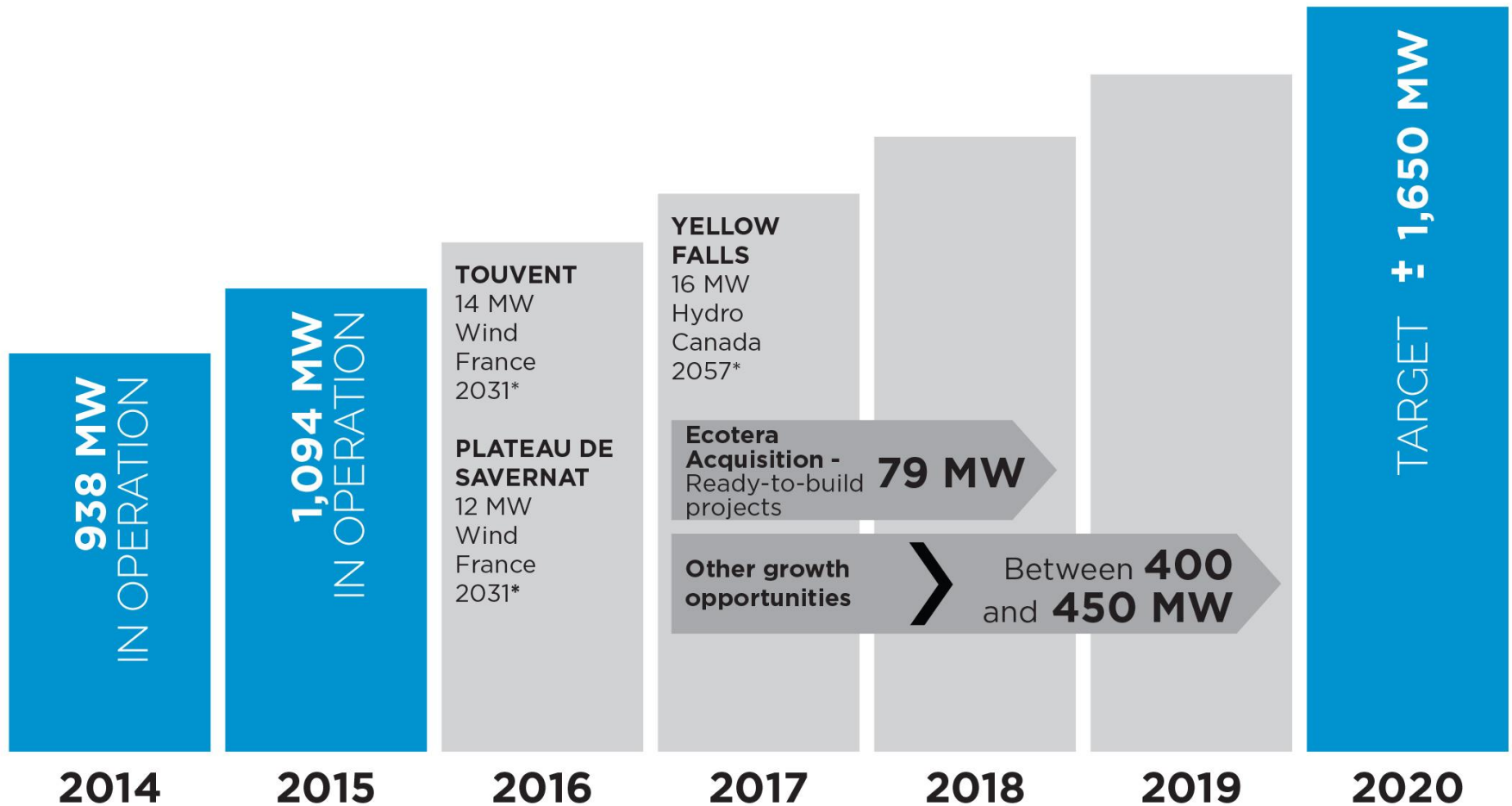
Revision of EBITDA(A) Guidance and Introduction of Discretionary Cash Flows Guidance

- ✦ Introducing a revised EBITDA(A) guidance of \$275 M for 2017 up from \$260 M
- ✦ Cash available for distribution guidance of \$70 M in 2017

Increase of the annual dividend

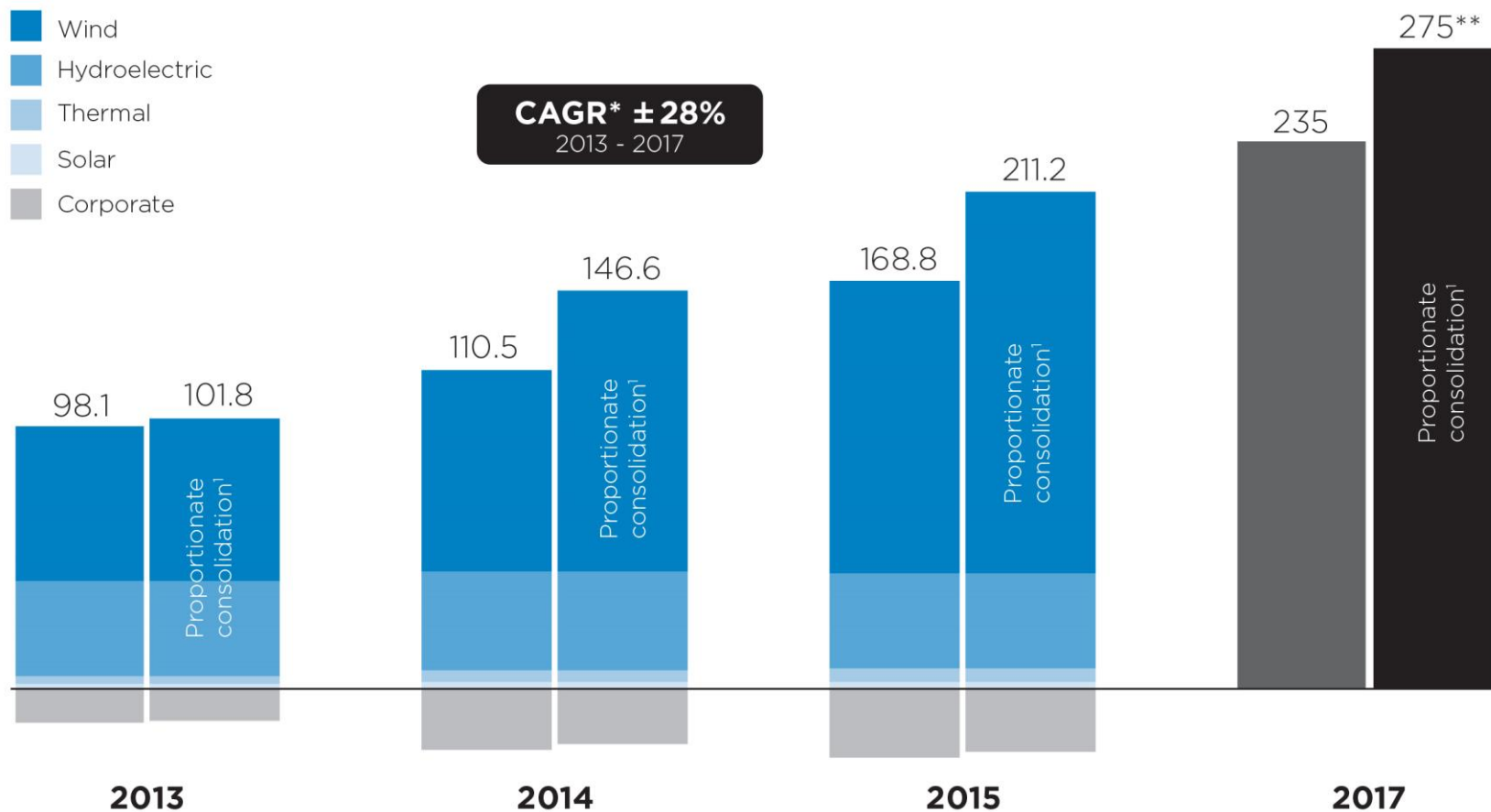
- ✦ Authorization of a 7.7% increase in the annual dividend from \$0.52 to \$0.56 per share (or the quarterly dividend from \$0.13 to \$0.14 per share). This dividend will be paid on June 15, 2016 to shareholders of record at the close of business on May 31, 2016.

The Growth Path



* Represent, in order : project name, installed capacity, segment, country and contract end-date.

EBITDA(A) (in millions of dollars)



* Compounded annual growth rate

** In line with the Growth path, based 42 MW of projects under construction and 34 MW of ready-to-build projects from the acquisition of Ecotera

¹ EBITDA(A) according to proportionate consolidation basis (see *Reconciliations between IFRS and Proportionate consolidation* of the 2014 and 2015 Annual Reports)



Mr. Jean-François Thibodeau

*Vice president and
Chief Financial Officer
Boralex Inc.*

Summary

Q4 2015

Q4				
	IFRS		Proportionate Consolidation	
	2015	2014	2015	2014
<i>(in thousands of dollars, except power production and EBITDA(A) margin)</i>				
Power Production (GWh)	643.2	435.5	773.7	560.7
Revenues from energy sales	81,033	53,673	95,030	67,308
EBITDA(A)	53,307	30,058	63,870	39,424
EBITDA(A) margin (%)	65.8%	56.0%	67.2%	58.6%
Net earnings (loss)	5,732	(5,661)	5,732	(5,691)
Cash flow from operations	37,254	13,983	44,853	22,008

Summary

Q4 2015

	YTD			
	IFRS		Proportionate Consolidation	
	2015	2014	2015	2014
<i>(in thousands of dollars, except power production and EBITDA(A) margin)</i>				
Power Production (GWh)	2,185.9	1,603.9	2,733.1	2,029.5
Revenues from energy sales	265,627	193,401	324,327	239,506
EBITDA(A)	168,756	110,543	211,209	146,639
EBITDA(A) margin (%)	63.5%	57.2%	65.1%	61.2%
Net loss	(8,212)	(11,089)	(8,212)	(11,252)
Cash flow from operations*	128,546	53,681	132,254	78,353

* Under IFRS, cash flow from operations includes \$29.1 M of distributions received from Joint Ventures for the year ended December 31, 2015.

EBITDA(A) by sector

Q4 2015

	Q4			
	IFRS		Proportionate Consolidation	
	2015	2014	2015	2014
<i>(in thousands of dollars)</i>				
Wind	51,238	29,207	61,139	37,930
Hydroelectricity	9,893	9,730	9,893	9,730
Thermal	711	1,188	711	1,188
Solar	743	391	743	391
	62,585	40,516	72,486	49,239
Corporate and eliminations	(9,278)	(10,458)	(8,616)	(9,815)
EBITDA(A)	53,307	30,058	63,870	39,424

EBITDA(A) by sector

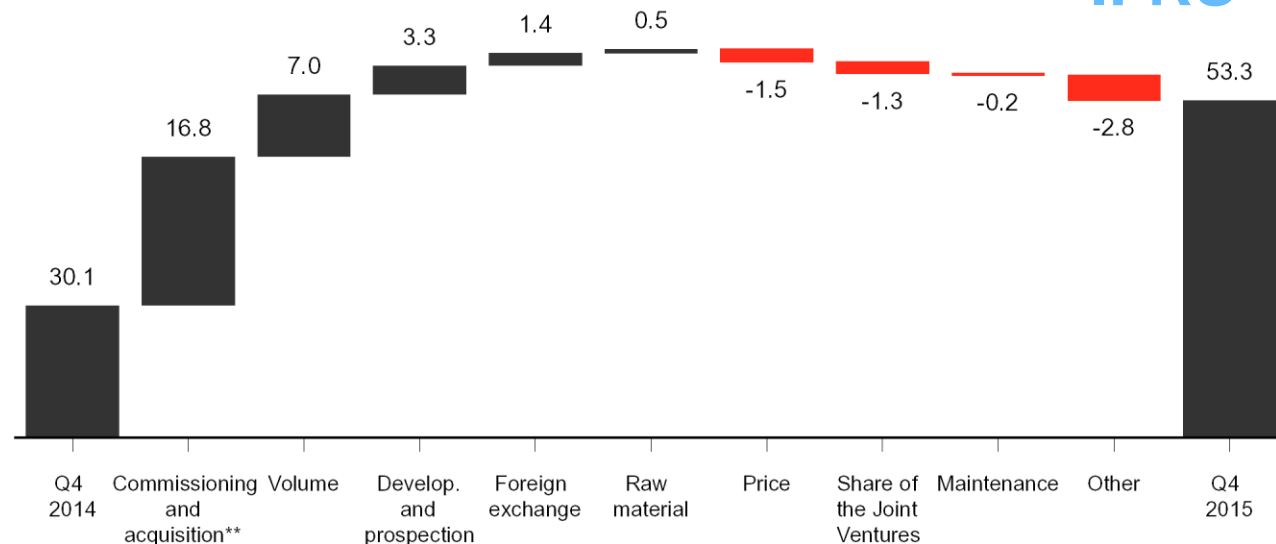
Q4 2015

	YTD			
	IFRS		Proportionate Consolidation	
	2015	2014	2015	2014
<i>(in thousands of dollars)</i>				
Wind	149,516	87,595	189,339	121,180
Hydroelectricity	40,792	42,715	40,792	42,715
Thermal	5,704	5,247	5,704	5,247
Solar	2,834	2,634	2,834	2,634
	198,846	138,191	238,669	171,776
Corporate and eliminations	(30,090)	(27,648)	(27,460)	(25,137)
EBITDA(A)	168,756	110,543	211,209	146,639

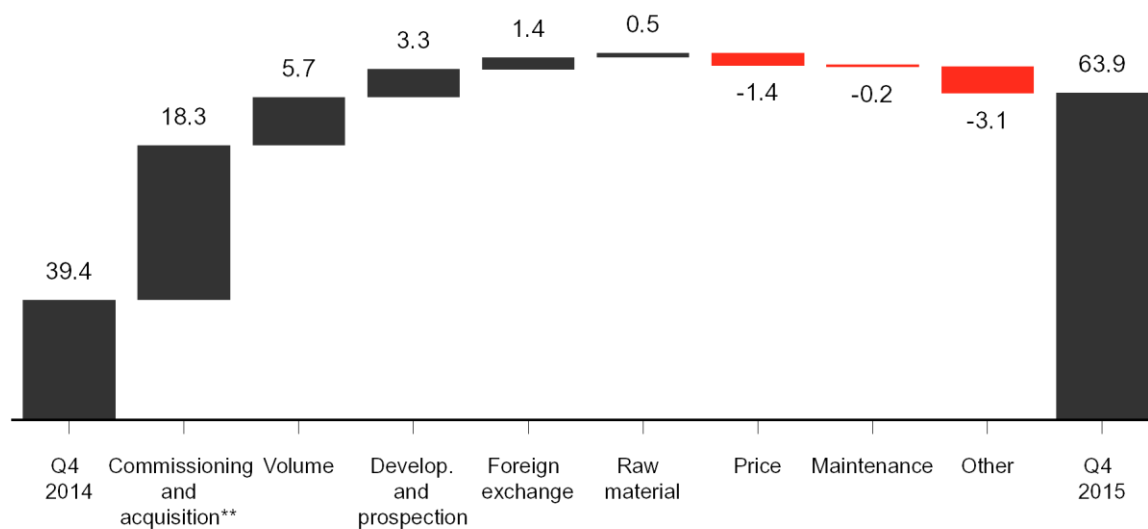
EBITDA(A) - Variance Analysis*

Q4 2015 vs 2014

IFRS



Proportionate Consolidation



* The amounts in these graphs are expressed in millions of dollars

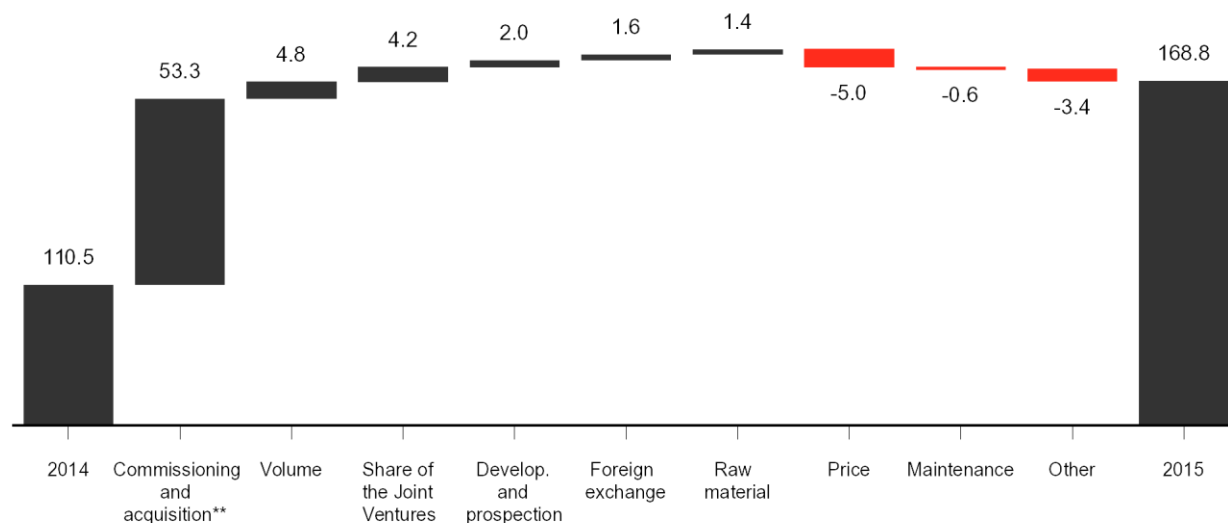
** Commissioning of wind farms St-François, Cômes de l'Arce, Calmont, Témiscouata I, Côte-de-Beaupré, Témiscouata II and Frampton, of the solar site Les Cigarettes and acquisition of 11 wind farms under operation from Boralex Énergie Verte in December 2014

In proportionate consolidation, also the commissioning of the phase II of Seigneurie de Beaupré

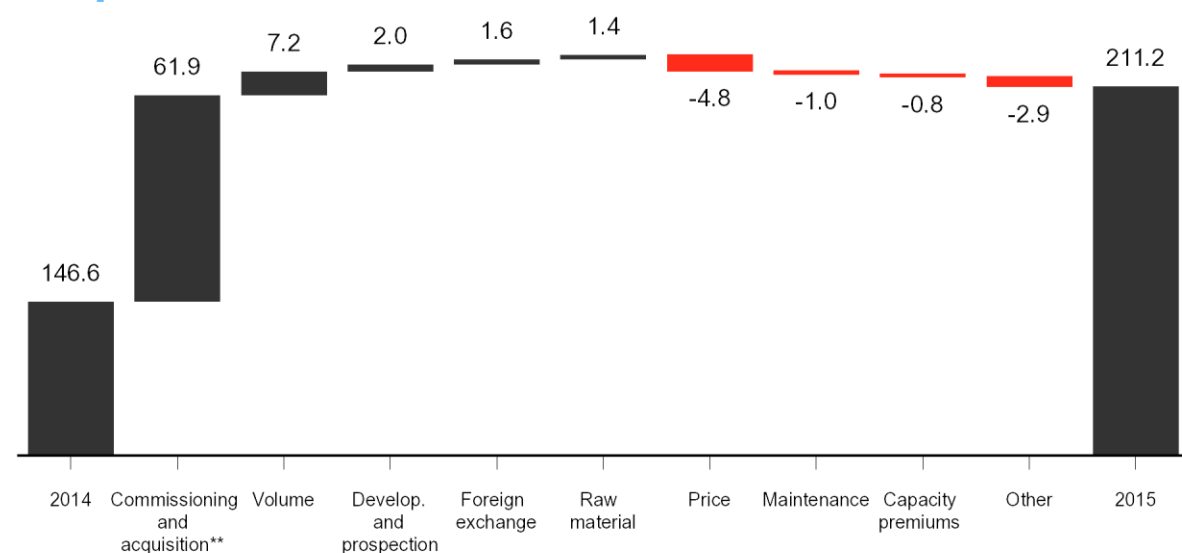
EBITDA(A) - Variance Analysis*

YTD 2015 vs 2014

IFRS



Proportionate Consolidation



* The amounts in these graphs are expressed in millions of dollars

** Commissioning of wind farms Fortel-Bonnières, St-François, Cômes de l'Arce, Calmont, Témiscouata I, Côte-de-Beaupré, Témiscouata II and Frampton, the solar site Les Cigarettes, the hydroelectric facility Jamie Creek and acquisition of 11 wind farms under operation from Boralex Énergie Verte in December 2014

In proportionate consolidation, also the commissioning of the phase II of Seigneurie de Beaupré

Sector Review Q4 2015

Wind Energy

Q4				
	IFRS		Proportionate Consolidation	
	2015	2014	2015	2014
<i>(in thousands of dollars, unless otherwise specified)</i>				
Power Production (GWh)	450.2	245.6	580.7	370.7
Power factor	32.2%	29.2%	32.8%	31.9%
Revenues from energy sales	58,624	31,278	72,621	44,913
EBITDA(A)	51,238	29,207	61,139	37,930
EBITDA(A) margin (%)	87.4%	93.4%	84.2%	84.5%

Under Proportionate Consolidation

▲ Production was higher by 57% vs Q4 2014

▲ Higher by 4% excluding the commissioned sites and the acquisition of BEV

PRODUCTION	
Canadian Stations	European Stations
Power factor of 36% 28% higher vs Q4 2014 4% lower excluding the contribution of Seigneurie de Beauré phase II, Témiscouata I and II, Côte-de-Beauré and Frampton	Power factor of 30.6% 91% higher vs Q4 2014 14% higher excluding the contribution of Fortel, St-François, Cômes de l'Arce, Calmont and the acquisition of BEV

▲ The full contribution in the quarter from the Joint Venture Phase II and Témiscouata I, as well as the commissioning of Témiscouata II, Côte-de-Beauré and Frampton had a positive impact on EBITDA(A) of \$6.3 M

▲ The full contribution of BEV, as well as the commissioning of St-François, Cômes de l'Arce and Calmont, had a positive impact on EBITDA(A) of \$12.0 M

Sector Review Q4 2015

Wind Energy

	YTD			
	IFRS		Proportionate Consolidation	
<i>(in thousands of dollars, unless otherwise specified)</i>	2015	2014	2015	2014
Power Production (GWh)	1,396.0	786.0	1,943.2	1,211.6
Power factor	26.8%	26.4%	29.0%	28.9%
Revenues from energy sales	177,720	102,063	236,420	148,168
EBITDA(A)	149,516	87,595	189,339	121,180
EBITDA(A) margin (%)	84.1%	85.8%	80.1%	81.8%

Sector Review Q4 2015

Hydro Energy

IFRS

	Q4		YTD	
	2015	2014	2015	2014
<i>(in thousands of dollars, unless otherwise specified)</i>				
Power Production (GWh)	158.2	154.8	626.5	642.0
Revenues from energy sales	14,998	14,312	58,166	58,166
EBITDA(A)	9,893	9,730	40,792	42,715
EBITDA(A) margin (%)	66.0%	68.0%	70.1%	73.4%

- ▲ Production higher by 2% compared to Q4 2014 and lower by 7% compared to historical averages

PRODUCTION	
Canadian Stations	US Stations
5% lower vs Q4 2014 2% lower vs historical averages	8% higher vs Q4 2014 11% lower vs historical averages

- ▲ Higher volume had a positive impact on revenue and EBITDA(A) of \$1.0 M in the United States
- ▲ The strengthening of the US dollar had a positive impact of \$1.2 M on revenues and \$0.9 M on EBITDA(A)
- ▲ These increases were partially offset by lower selling price in the United States and other items for a combined impact of \$1.4 M on revenues and \$1.6 M on EBITDA(A)

Sector Review Q4 2015

Thermal Energy

IFRS				
	Q4		YTD	
	2015	2014	2015	2014
<i>(in thousands of dollars, unless otherwise specified)</i>				
Steam production ('000 lbs)	158,302	151,459	643,647	555,473
Power Production (GWh)	31.1	34.1	154.7	169.6
Revenues from energy sales	6,521	7,569	26,477	30,090
EBITDA(A)	711	1,188	5,704	5,247

- ▲ At Blendecques, the steam prices decreased by 28% impacting EBITDA(A) by \$0.8 M, partially offset by a reduction of 14% on gas costs for a \$0.4 M impact on EBITDA(A)

Sector Review Q4 2015

Solar Energy

IFRS				
	Q4		YTD	
	2015	2014	2015	2014
<i>(in thousands of dollars, unless otherwise specified)</i>				
Power Production (GWh)	3.7	1.1	8.7	6.3
Power factor	11.3%	9.9%	13.3%	14.3%
Revenues from energy sales	890	514	3,264	3,082
EBITDA(A)	743	391	2,834	2,634
EBITDA(A) margin (%)	83.5%	76.1%	86.8 %	85.5 %

- ▲ Commissioning of the solar power facility Les Cigarettes on October 2, 2015 had a positive impact of \$0.3 M and \$0.2 M on revenues and EBITDA(A), respectively

Sector Review Q4 2015

Corporate

	Q4			
	IFRS		Proportionate Consolidation	
<i>(in thousands of dollars)</i>	2015	2014	2015	2014
Development	2,955	6,030	2,955	6,030
Administrative	4,161	2,924	4,161	2,924
Other expenses	2,162	1,504	1,500	861
Corporate EBITDA(A)	9,278	10,458	8,616	9,815

	YTD			
	IFRS		Proportionate Consolidation	
<i>(in thousand of dollars)</i>	2015	2014	2015	2014
Development	9,084	9,884	9,084	9,884
Administrative	14,029	12,216	14,029	12,216
Other expenses	6,977	5,548	4,347	3,037
Corporate EBITDA(A)	30,090	27,648	27,460	25,137

Cash Flows

Q4 2015

	Q4			
	IFRS		Proportionate Consolidation	
<i>(in thousands of dollars)</i>	2015	2014	2015	2014
Cash flows from operations	37,254	13,983	44,853	22,008
Changes in non-cash items	(6,979)	(10,779)	904	(12,554)
Operating activities	30,275	3,204	45,757	9,454
Investing activities	(129,566)	(234,503)	(129,762)	(235,712)
Financing activities	106,370	207,452	93,795	208,335
Other	1,545	1,144	1,545	1,144
Net change in cash	8,624	(22,703)	11,335	(16,779)
Cash and cash equivalents – beginning of period	91,017	98,097	97,156	103,624
Cash and cash equivalents – end of period	99,641	75,394	108,491	86,845

Cash Flows

Q4 2015

	YTD			
	IFRS		Proportionate Consolidation	
<i>(in thousands of dollars)</i>	2015	2014	2015	2014
Cash flows from operations	128,546	53,681	132,254	78,353
Changes in non-cash items	(13,959)	(2,020)	(5,035)	23,912
Operating activities	114,587	51,661	127,219	102,265
Investing activities	(388,598)	(364,105)	(384,001)	(403,979)
Financing activities	292,294	259,218	272,464	257,340
Other	5,964	3,678	5,964	3,678
Net change in cash	24,247	(49,548)	21,646	(40,696)
Cash and cash equivalents – beginning of year	75,394	124,942	86,845	127,541
Cash and cash equivalents – end of year	99,641	75,394	108,491	86,845

Financial Position

Q4 2015

	IFRS		Proportionate Consolidation	
	December 31, 2015	December 31, 2014	December 31, 2015	December 31, 2014
<i>(in thousands of dollars, unless otherwise specified)</i>				
Cash and cash equivalent	99,641	75,394	108,491	86,845
Restricted cash	3,345	12,459	3,507	19,814
Total assets	2,441,927	1,949,778	2,799,192	2,320,569
Net debt ⁽¹⁾	1,341,617	994,991	1,646,316	1,309,613
Convertible debentures - nominal value	143,750	244,337	143,750	244,337
Average rate - total debt	4.09%	3.94%	4.43%	4.83%
Equity attributable to shareholders of Boralex ⁽²⁾	544,659	303,191	544,142	302,674
Book value per share (in \$)	8.41	7.91	8.39	7.91
Net debt ratio (market capitalization)	55.2%	53.3%	60.2%	60.1%

(1) Excludes Convertible debentures and, as at December 31, 2014, Bridge facility

(2) Excludes Non-controlling shareholders

APPENDICES

- ⚡ Quarterly Wind Power Factor - 2016 Estimates p. 25
- ⚡ Payout Ratio 2015 p. 26
- ⚡ Geographical and Segment Review as of December 31, 2015 p. 27-28

Quarterly Power Factor - 2016 Estimates

Wind Energy

	Quarterly 2016 Estimates				Total
	Q1	Q2	Q3	Q4	
Canada	41%	32%	27%	40%	35%
France	30%	23%	19%	30%	26%
Weighted power factor	35%	27%	23%	34%	30%

2015 Payout Ratio*

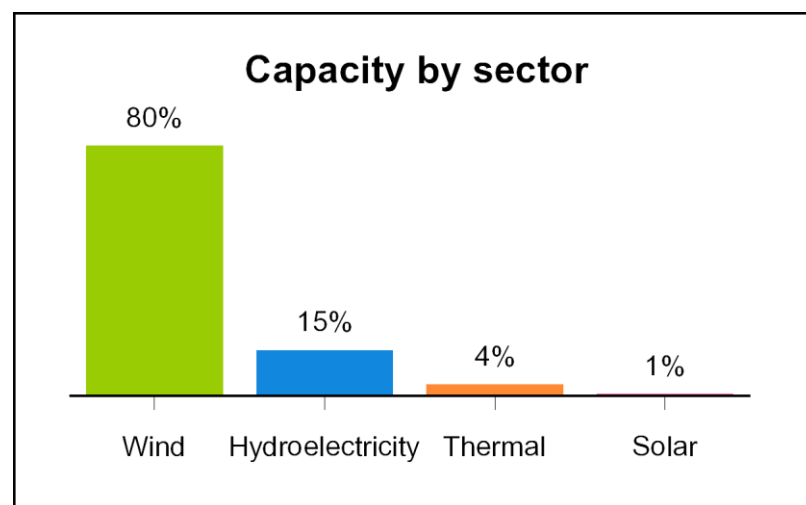
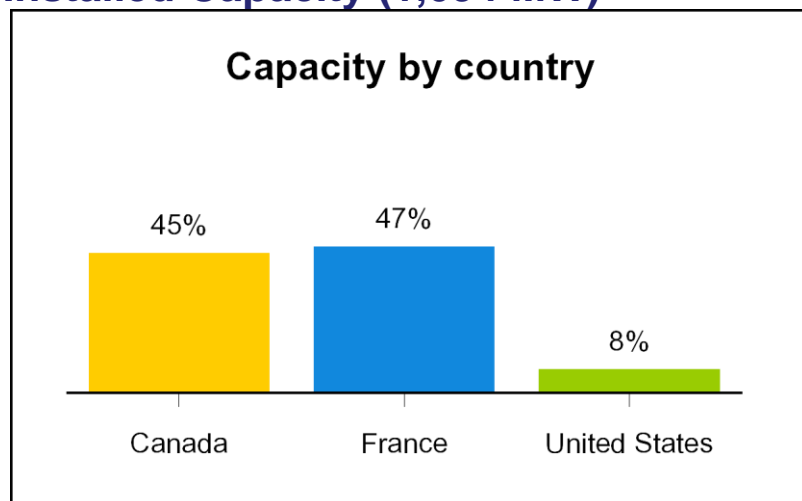
Calculations

	December 31, 2015
<i>(in thousands of dollars)</i>	
Net cash flows related to operating activities	132,254
Distributions paid to non-controlling shareholders	(8,363)
Additions to property, plant and equipment (maintenance)	(6,638)
Repayments on current and non-current debt (projects)	(79,485)
Development costs (in profit and loss)	10,277
Discretionary cash flows	48,045
Discretionary cash flows per share	\$0.92
Dividend paid to shareholders of Boralex (\$0.52 per share)	27,129
Payout ratio	56.5%

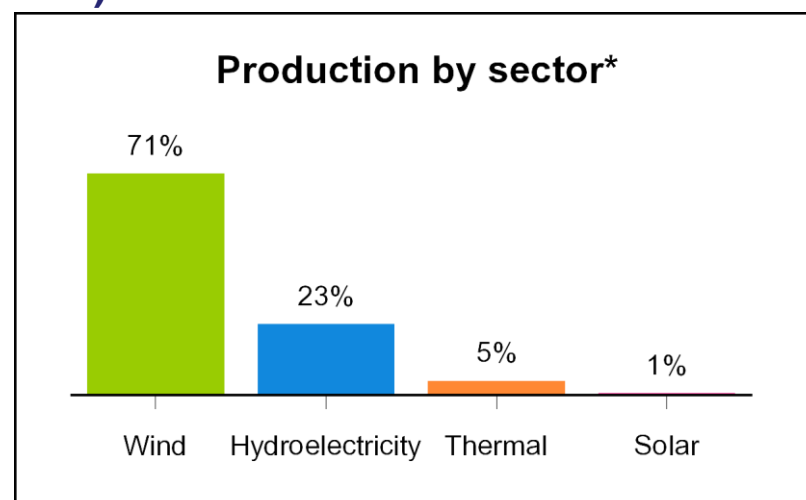
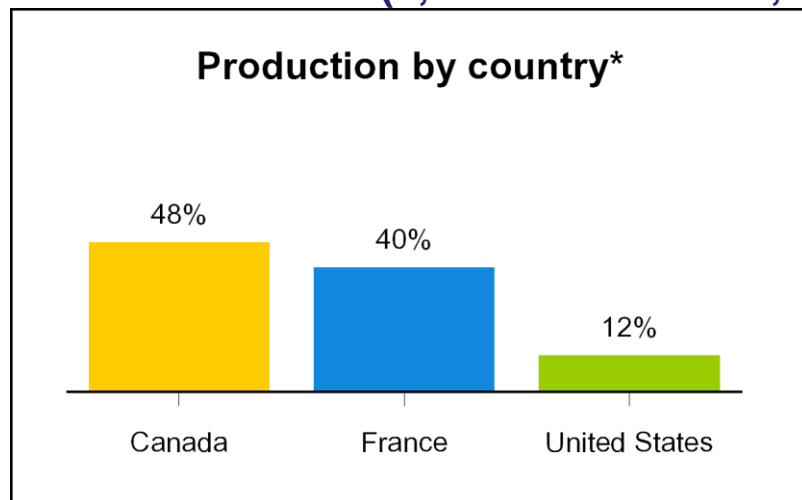
* These numbers are under proportionate consolidation

Geographical and Segment Review as of December 31, 2015

Installed Capacity (1,094 MW)



Power Production (2,733 GWh⁽¹⁾ and 2,186 GWh⁽²⁾)



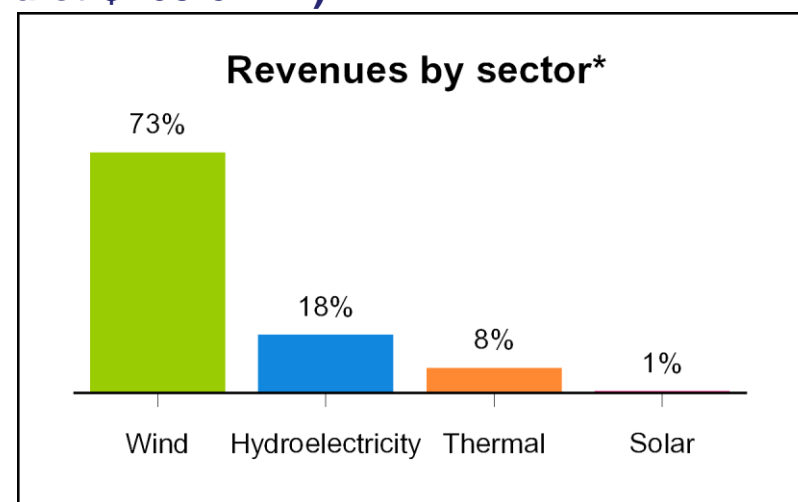
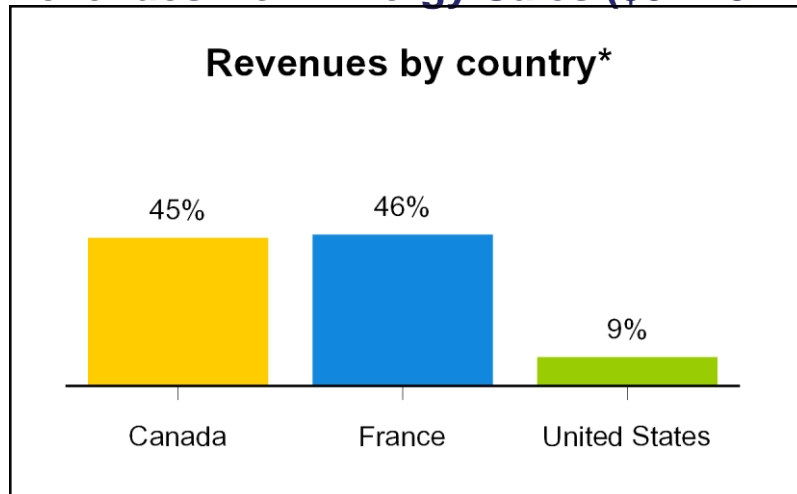
(1) Under Proportionate consolidation

(2) Under IFRS

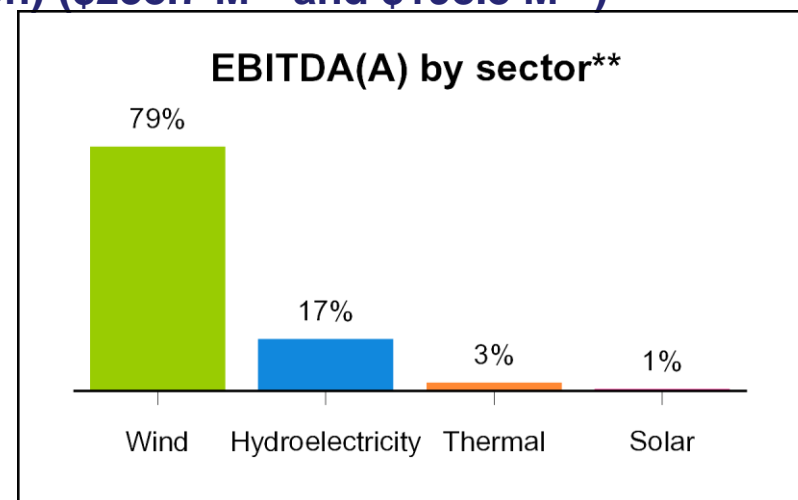
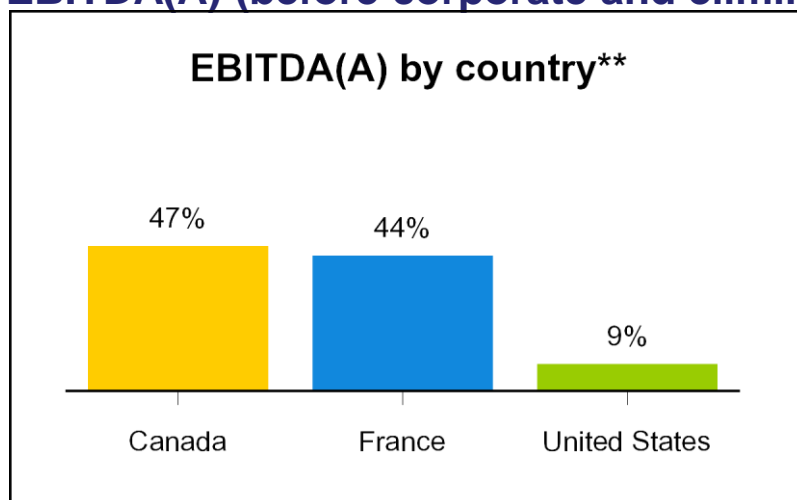
* Under proportionate consolidation. Under IFRS, Canada, France and the United States represent respectively, 35%, 50% and 15% and the wind, hydroelectric, thermal and solar sectors represent respectively 64%, 28%, 7% et 1%.

Geographical and Segment Review as of December 31, 2015

Revenues from Energy Sales (\$324.3 M⁽¹⁾ and et \$265.6 M⁽²⁾)



EBITDA(A) (before corporate and elimination) (\$238.7 M⁽¹⁾ and \$198.8 M⁽²⁾)



(1) Under Proportionate consolidation

(2) Under IFRS

* Under proportionate consolidation. Under IFRS, Canada, France and the United States represent respectively, 32%, 57% et 11%, and the wind, hydroelectric, thermal and solar sectors represent respectively 67%, 22%, 10% et 1%.

** Under proportionate consolidation. Under IFRS, Canada, France and the United States represent respectively, 36%, 53% et 11%, and the wind, hydroelectric, thermal and solar sectors represent respectively 75%, 21%, 3% et 1%.



Question Period