## **Financial Review**

2<sup>nd</sup> Quarter 2022



Results presentation August 3, 2022

### **DISCLAIMER**

#### Forward-looking statements

Some of the statements contained in this presentation, including those related to results and performance for future periods, installed capacity targets, EBITDA(A) and discretionary cash flows, the Corporation's strategic plan, business model and growth strategy, organic growth and growth through mergers and acquisitions, obtaining an investment grade credit rating, paying a quarterly dividend, the Corporation's financial targets and portfolio of renewable energy projects, the Corporation's Growth Path, its Corporate Social Responsibility (CSR) objectives and the partnership with Énergir and Hydro-Québec for the development of 400 MW each including the development will depend on changing needs of Hydro-Québec are forward-looking statements based on current forecasts, as defined by securities legislation.

Forward-looking statements are based on major assumptions, including those about the Corporation's return on its projects, as projected by management with respect to wind and other factors, opportunities that may be available in the various sectors targeted for growth or diversification, assumptions made about EBITDA(A) margins, assumptions made about the sector realities and general economic conditions, competition, exchange rates as well as the availability of funding and partners. While the Corporation considers these factors and assumptions to be reasonable, based on the information currently available to the Corporation, they may prove to be inaccurate.

Boralex wishes to clarify that, by their very nature, forward-looking statements involve risks and uncertainties, and that its results, or the measures it adopts, could be significantly different from those indicated or underlying those statements, or could affect the degree to which a given forward-looking statement is achieved. The main factors that may result in any significant discrepancy between the Corporation's actual results and the forward-looking financial information or expectations expressed in forward-looking statements include the general impact of economic conditions, fluctuations in various currencies, fluctuations in energy prices, the Corporation's financing capacity, competition, changes in general market conditions, industry regulations and amendments thereto, litigation and other regulatory issues related to projects in operation or under development, as well as other factors listed in the Corporation's filings with the various securities commissions.

Unless otherwise specified by the Corporation, the forward-looking statements do not take into account the effect that transactions, non-recurring items or other exceptional items announced or occurring after such statements have been made may have on the Corporation's activities. There is no guarantee that the results, performance or accomplishments, as expressed or implied in the forward-looking statements, will materialize. Readers are therefore urged not to rely unduly on these forward-looking statements.

Unless required to do so under applicable securities legislation, management of Boralex does not assume any obligation to update or revise forward-looking statements to reflect new information, future events or other changes.

#### Non-IFRS financial measures and other financial measures

In order to assess the performance of its assets and reporting segments, Boralex uses performance measures that are not in accordance with International Financial Reporting Standards ("IFRS"). Management believes that these measures are widely accepted financial indicators used by investors to assess the operational performance of a company and its ability to generate cash through operations. The non-IFRS financial measures and other financial measures also provide investors with insight into the Corporation's decision making as the Corporation uses these non-IFRS financial measures to make financial, strategic and operating decisions. The non-IFRS financial measures and other financial measures should not be considered as a substitute for IFRS measures.

These non-IFRS financial measures are derived primarily from the audited consolidated financial statements, but do not have a standardized meaning under IFRS; accordingly, they may not be comparable to similarly named measures used by other companies. Non-IFRS financial measures and other financial measures are not audited. They have important limitations as analytical tools and investors are cautioned not to consider them in isolation or place undue reliance on ratios or percentages calculated using these non-IFRS financial measures.

The Corporation uses the terms "EBITDA(A)", "Combined", "net debt ratio", "cash flows from operations", "discretionary cash flows", "payout ratio", "reinvestment ratio", "available cash resources and authorized financing facilities", "expected production", "discretionary cash flow per share" and "compound annual growth rate" to assess the performance of its assets and business lines. For more details, see the *Non-IFRS financial measures and other financial measures* section of Boralex's 2022 interim Report 2.

#### General

The data expressed as a percentage is calculated using amounts in thousands of dollars. Numbers in brackets indicate the Combined results, compared to the Consolidated results.





### **Patrick Decostre**

President and Chief Executive Officer









### Financial Highlights

The figures in brackets indicate the results on a Combined<sup>1</sup> basis, compared to those obtained on a Consolidated basis.

1. 89% growth in consolidated operating income and 15% growth in EBITDA(A) in the second quarter of 2022

Increases mainly attributable to high electricity sales prices on certain feed-in premium contracts in France for which a legislative project to share with the French State the revenues generated beyond the contract prices is under discussion in Parliament

- 2. 177 MW of wind and solar projects and 26 MW of storage projects added to the project portfolio: organic growth and acquisition of Infinergy
- 3. 540 MW of solar projects and 77 MW of storage selected in the New York State call for tender
- 4. Early termination of 3 power purchase agreements representing a total of 58 MW at the end of July. The electricity will be sold on the market from the effective date of termination
- 5. Discretionary cash flow<sup>1</sup> of \$13 million, up \$20 million from Q2-2021.
- 6. Production 2% (2%) lower than in Q2-2021 and 6% (6%) below anticipated production<sup>3</sup>
- 7. Early repayment of a \$132 million debt and a \$272 million used on the corporate credit facility. Favorable annualized effect of \$19 million on discretionary cash flow.
- 8. Boralex has more than \$900 million in available cash resources and authorized financing facilities<sup>1</sup> to continue implementing its plan for growth.

<sup>&</sup>lt;sup>1</sup> Combined, discretionary cash flows and available cash resources and authorized financing facilities are non-GAAP financial measures and do not have a standardized definition under IFRS. Therefore, these measures may not be comparable to similar measures used by other companies. For more details, see the *Non-IFRS financial measures and other financial measures* section of the 2022 interim Report 2.

<sup>&</sup>lt;sup>2</sup> EBITDA(A) is a total of sector measures. For more details, see the Non-IFRS financial measures and other financial measures section of the 2022 interim Report 2.

<sup>&</sup>lt;sup>3</sup> Anticipated Production is an additional financial measure. For more details, see the Non-IFRS financial measures and other financial measures section of the 2022 interim Report 2.

### Market Update - Canada and US

#### **United States**

- Measures potentially harmful to the realization of projects, in particular solar, have been suspended.
- Both the President and Congress continue to affirm their commitment to advancing public policies that will increase investment in renewable energy.
- Renewable energy investments were part of a plan to bring manufacturing back to the United States and decrease inflationary pressures.
- Recent developments in build back better plan

#### Canada

- In its 2022 budget, the Canadian government has planned new investments of around \$9 billion and specific measures for electrification, the decarbonization of electricity and the transition to renewable energies and storage, including an investment tax credit specific to battery storage.
- In Ontario, new power needs confirmed as early as 2025 and in the years that follow are prompting the Independent Electricity System Operator (IESO) to develop supply mechanisms to meet them. Tenders are expected shortly.

# Market Update - France and other European countries

- In Europe, the geopolitical context reinforces the need to ensure security of supply and energy sovereignty. The re-election of President Macron ensures the maintenance of support for renewable energies in France, in parallel with the desire to relaunch nuclear power.
- The objective in France is to overcome the problems related to the maintenance of reactors in operation and to ensure continuous diversity of the electrical network.
- The sharp rise in energy prices could also significantly affect the development of projects over the next few years.
- The European Commission has published the REPowerEU Package plan, which is based on three pillars:
  - Diversification of oil and gas supply sources;
  - Energy savings;
  - Accelerated development of renewable energies.
- This plan also sets out a series of measures to respond to the rise in energy prices in Europe and to replenish gas stocks for next winter.

### **GROWTH**

#### MAIN VARIANCES IN THE PIPELINE



### **GROWTH**

#### MAIN VARIANCES IN THE PIPELINE

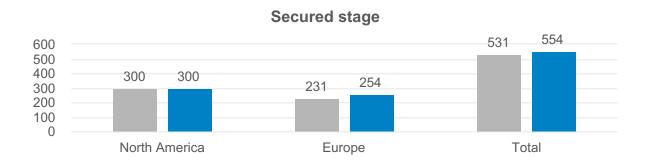
#### BREAKDOWN OF BORALEX DEVELOPMENT PROJECTS

PI	PELINE			CANADA AND UNITED STATES	FRANCE AND OTHERS	TOTAL BORALEX	
	DTAL	EARLY STAGE					
3,	,889 MW	Real estate secured     Interconnection available	<b>(</b>	315 MW	418 MW	733 MW	
	OZ MANA	Confirmation of the project by local communities and regulatory risks	<b>%</b>	315 MW	270 MW	585 MW	
2	03 MW	,	PRODUCTION CAPACITY	630 MW	688 MW	1,318 MW	
			STORAGE 🛭	100 MW	26 MW	126 MW	
		MID STAGE					
		North America: Preliminary valuation	<b>(</b>	667 MW	608 MW	1,275 MW	
		and design to submit a bid under a request for proposals	<b>(%)</b>	-	145 MW	145 MW	
		<ul> <li>Europe: Preliminary design and request to obtain administrative authorizations</li> </ul>	PRODUCTION CAPACITY	667 MW	753 MW	1,420 MW	
		administrative admonzations	STORAGE 🔞	-	-	-	
		ADVANCED STAGE					
		North America: Project submitted under a request for proposals <sup>(1)</sup>	<b></b>	193 MW	105 MW	298 MW	
		Europe: Project authorized by regulatory	<b>⋘</b>	845 MW	8 MW	853 MW	
		authorities and submitted under a request for proposals (France) <sup>(1)</sup> (1) or actively looking for a partner for the Corporate	PRODUCTION CAPACITY	1,038 MW	113 MW	1,151 MW	
		PPA projects	STORAGE 🕖	77 MW	-	77 MW	
			<b>a</b>	1,175 MW	1,131 MW	2,306 MW	
		TOTAL	*	1,160 MW	423 MW	1,583 MW	
			PRODUCTION CAPACITY	2,335 MW	1,554 MW	3,889 MW	
			STORAGE [	177 MW	26 MW	203 MW	

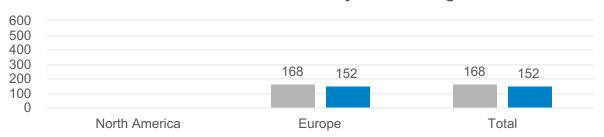
### **GROWTH**

#### MAIN VARIANCES IN THE GROWTH PATH





#### Under construction or ready-to-build stage



### **GROWTH**

#### MAIN VARIANCES IN THE GROWTH PATH

As at June 30 and as at August 2, 2022.

GROWTH F	PATH		CANADA AND UNITED STATES	FRANCE AND OTHERS	TOTAL BORALEX
TOTAL	SECURED STAGE				
706 MW	North America: Contract win (REC or PPA) and interconnection secured		100 MW	241 MW	341 MW
	Europe: Contract win (PPA) and interconnection secured (France); project	<b>%</b>	200 MW	13 MW	213 MW
3 MW	authorized by regulatory authorities and interconnection secured (Scotland)	PRODUCTION CAPACITY	300 MW	254 MW	554 MW
		STORAGE []	-	-	-
	UNDER CONSTRUCTION OR READY-T	O-BUILD			
	Permits obtained		-	140 MW	140 MW
	<ul><li>Financing in progress</li><li>Commissioning date determined</li></ul>	<b>\$</b>	-	12 MW	12 MW
	<ul> <li>Cleared of any claims (France)</li> <li>Aproved by Boralex Board of Directors</li> </ul>	PRODUCTION CAPACITY	-	152 MW	152 MW
	Aprovou by Borarok Board of Biroccore	STORAGE []	-	3 MW	3 MW
			100 MW	381 MW	481 MW
	TOTAL	<b>**</b>	200 MW	25 MW	225 MW
		PRODUCTION CAPACITY	300 MW	406 MW	706 MW
		STORAGE 🕖	-	3 MW	3 MW
	CURRENTLY IN OPERATION	ON 2,478	MW		

### **Growth Path**

Installed capacity<sup>(1)</sup>

2,478 MW

4,400 MW

### 134 MW

#### MOULINS DU LOHAN

65 MW | WIND | FRANCE EDF | 20 YEARS | FIP-RFP | 1H INV. \$116M | EBITDA \$9M

#### MONT DE BÉZARD 2 REPOWERING<sup>(3)</sup>

13 MW | WIND | FRANCE EDF | 20 YEARS | FIP-RFP | 1H 25 MW | INV. \$50M EBITDA \$4M

#### **PRÉVERANGES**

12 MW | WIND | FRANCE EDF | 20 YEARS | FIP-RFP | 1H INV. \$23M | EBITDA \$2M

#### **CAUMONT-CHÉRIENNES**

17 MW | WIND | FRANCE EDF | 20 YEARS | FIP-RFP | 2H INV. \$33M | EBITDA \$2M

#### **BOIS RICART**

14 MW | WIND | FRANCE | EDF 20 YEARS | FIP | 2H INV. \$36M | EBITDA \$3M

#### MARCILLÉ

13 MW | WIND | FRANCE| EDF 20 YEARS | FIP | 2H INV. \$28M | EBITDA \$2M

#### **554 MW**

APUIAT<sup>(5)</sup> | 100 MW WIND | QC (CANADA)

LIMEKILN | 111 MW WIND | SCOTLAND

MOULIN BLANC | 29 MW WIND | FRANCE

SEUIL DU
CAMBRÉSIS 2-3 | 20 MW

WIND | FRANCE

BOIS ST-AUBERT | 20 MW

WIND | FRANCE

HELFAUT | 20 MW
WIND | FRANCE

LES CENT MENCAUDÉES

15 MW | WIND | FRANCE

MONT DE BAGNY II 15 MW | WIND | FRANCE

BOIS DÉSIRÉ | 10 MW WIND | FRANCE

ÉPARMONTS
REPOWERING
1 MW | WIND | FRANCE

#### 3,184 MW

#### **GREENS CORNERS**

120 MW | SOLAR | NY (USA)

#### BALD MOUNTAIN

20 MW | SOLAR | NY (USA)

#### SANDY CREEK

20 MW | SOLAR | NY (USA)

#### **WEST RIVER**

20 MW | SOLAR | NY (USA)

SKY HIGH | 20 MW SOLAR | NY (USA)

CRUIS | 13 MW SOLAR | FRANCE

2021

2,492 MW

Q2 2022<sup>(2)</sup>

2022

**18 MW** 

**GRANGE DU CAUSSE** 

12 MW | SOLAR | FRANCE

6 MW | WIND | FRANCE | EDF

20 YEARS | FiP-RFP | 2H

CPPA 20 YEARS 2H

INV. \$18M | EBITDA \$1M

**BOUGAINVILLE** 

**REPOWERING**(3)

18 MW | INV. \$42M

EBITDA \$3M

2023

SECURED PROJECTS

TOTAL

2025 TARGET

OPERATING

### PROJECTS UNDER CONSTRUCTION OR READY-TO-BUILD(4)

<sup>(1)</sup> Installed capacity of production, excluding the installed capacity of energy storage projects.

<sup>(2)</sup> As at June 30 and August 2, 2022.

<sup>(3)</sup> The Bougainville repowering project represents a total capacity of 18 MW with an increase of 6 MW and the Mont de Bézard 2 repowering project represents a total capacity of 25 MW with an increase of 13 MW.

<sup>(4)</sup> Total project investment and estimated annual EBITDA for projects in France have been translated into Canadian dollars at the closing rate on June 30, 2022.

<sup>(5)</sup> The Corporation holds 50% of the shares of the 200 MW wind power project but does not have control over it.

## 2022 Achievements - Strategic Directions

#### Growth

- Addition of wind power projects totalling 82 MW to the European project pipeline following the acquisition of Infinergy in July 2022.
- Commissioning of three wind farms, which added 31 MW<sup>(1)</sup> during the quarter.
- Addition of two wind power projects totalling 22 MW to the early stage project pipeline.

#### **Customers**

• Discussions underway to enter into Corporate PPAs in France and the U.K.

#### **Diversification**

- Five solar projects submitted by Boralex totalling 540 MW of power production and 77 MW of storage capacity were selected under a RFP in the State of New York.
- Addition of solar power projects totalling 24 MW and storage projects totalling 26 MW to the European project pipeline following the acquisition of Infinergy in July 2022.
- Addition of three solar projects totalling 49 MW to the preliminary phase of the project portfolio.

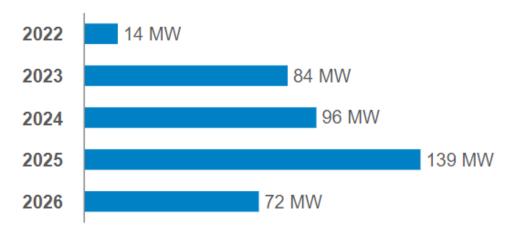
#### **Optimization**

- Optimization of service and maintenance for Canadian wind farms with a total net installed capacity of 76 MW and a French wind farm with an installed capacity of 14 MW.
- Optimization of the Corporation's financing structure by the early repayment of a \$98 million project loan, the revolving facility and the repayment of the U.S. note in the amount of \$34 million (US\$27 million), in July 2022, with a portion of funds coming from EIP's investment.
- Portion of repowering costs covered by the sale of dismantled assets.
- Commissioning of two wind farms following repowering work during the second quarter of 2022 with new 20-year contracts.

<sup>&</sup>lt;sup>1</sup> Increased from 14 MW to 15 MW following the authorization of repowering of one of the projects.

## Contract renewal strategy update

## Capacity of contracts maturing by December 31, 2026



#### Existing corporate PPAs for active assets:

- 5-year term Orange (2020);
- 3-year term Auchan (2020);
- 5-year term IBM (2021);
- 3-year term L'Oréal (2021).

Corporate PPA for project under construction:

20-year term - METRO France (2021).









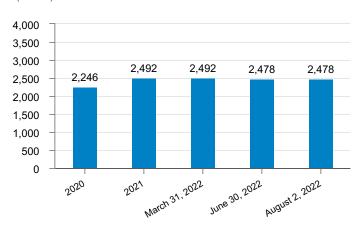




## Progress on 2025 Corporate Objectives

#### **Installed capacity**

(in MW)

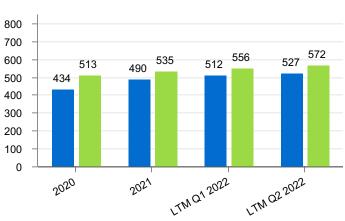


#### EBITDA(A)(1)





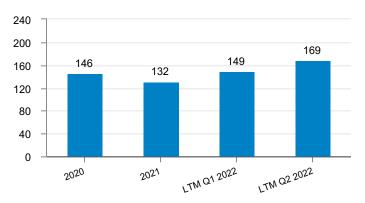




2021

#### Discretionary cash flow<sup>(2)</sup>

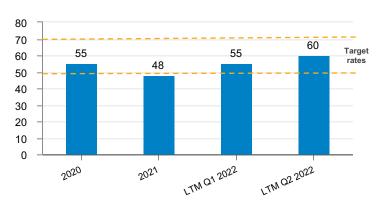
(in millions of Canadian dollars)



#### Reinvestment ratio<sup>(3)</sup>

2020

(in %)



<sup>(1)</sup> EBITDA(A) is a total of segments measures. For more details, see the Non-IFRS financial measures and other financial measures section of the 2022 interim Report 2.

<sup>(2)</sup> The terms, Combined and Discretionary cash flows are non-GAAP measures and do not have a standardized meaning under IFRS. Accordingly, they may not be comparable to similarly named measures used by other companies. For more details, see the Non-IFRS financial measures and other financial measures section in the 2022 interim Report 2.

<sup>(3)</sup> The Reinvestment ratio is a non-GAAP ratio and do not have a standardized meaning under IFRS. Accordingly, they may not be comparable to similarly named measures used by other companies. For more details, see the Non-IFRS financial measures and other financial measures section in the 2022 interim Report 2.

### Progress on 2025 Corporate Objectives

### Be the CSR reference with its partners

ENVIRONMENT

### Grow in a sustainable and resilient manner

Qualitative assessment of the physical impacts of climate change underway.

Celebrated Earth Day with external speakers providing training for employees.

SOCIETY

#### Respect the living

Updated Boralex's commitment relating to workplace health and safety.

Launched internal training on inclusion, diversity and unconscious bias for all employees.

GOVERNANCE

### Make exemplary management a shared value

Consulted employees on progress made on the CSR strategy via the annual engagement survey.

Formalized CSR accountability at the entire Board level with inclusion in the mandates of the different committees.

Boralex S.A.S was awarded EcoVadis' gold medal.

Ranked 23<sup>rd</sup> among Corporate Knights' 2022 Best Corporate Citizens in Canada.

## Increase the portion of corporate financing, including sustainable financing, and obtain an investment grade credit rating

Breakdown of borrowings - principal balance - \$3.3 billion As of June 30, 2022



Boralex has more than \$900 million in available cash and authorized financing facilities<sup>1</sup> to continue implementing its plan for growth.

Available cash resources and authorized financing facilities are non-GAAP financial measures and do not have a standardized definition under IFRS. Therefore, these measures may not be comparable to similar measures used by other companies. For more details, see the Non-IFRS financial measures and other financial measures section of the 2022 interim Report 2.

## Power Production - Combined<sup>(1)</sup>

	Q2 2022	Anticipated <sup>(2)</sup>	Q2 2021	Q2 2022 Anticipate	vs ed <sup>(2)</sup>	Q2 2022 vs	Q2 2021
	GWh	GWh	GWh	GWh	%	GWh	%
Wind - Canada							
Comparable assets <sup>(3)(5)</sup>	632	629	629	3	_	3	_
Total wind - Canada	632	629	629	3		3	_
Wind - France							
Comparable assets <sup>(5)</sup>	397	454	456	(57)	(12)	(59)	(13)
Commissioning <sup>(4)</sup>	16	23	4	(7)	(29)	12	>100
Temporary shutdowns - Repowering	3	1	13	2	>100	(10)	(74)
Total wind - France	416	478	473	(62)	(13)	(57)	(12)
Total wind							
Comparable assets <sup>(3)(5)</sup>	1,029	1,083	1,085	(54)	(5)	(56)	(5)
Commissioning <sup>(4)</sup>	16	23	4	(7)	(29)	12	>100
Temporary shutdowns - Repowering	3	1	13	2	>100	(10)	(74)
Total wind	1,048	1,107	1,102	(59)	(5)	(54)	(5)
Hydro - Canada	123	130	107	(7)	(5)	16	15
Hydro - United States	106	119	83	(13)	(11)	23	28
Total hydro	229	249	190	(20)	(8)	39	20
Solar France							
Comparable assets	7	7	6	_	2	1	4
Commissioning <sup>(4)</sup>	12	13		(1)	(6)	12	_
Total solar - France	19	20	6	(1)	(3)	13	>100
Solar - US							
Comparable assets	156	163	170	(7)	(4)	(14)	(8)
Total solar	175	183	176	(8)	(4)	(1)	_
Senneterre disposition		_	17			(17)	(100)
Total thermal	_		17			(17)	(100)
Total <sup>(3)</sup>	1,452	1,539	1,485	(87)	(6)	(33)	(2)

<sup>(1)</sup> The term Combined is a non-GAAP measure and do not have a standardized meaning under IFRS. Accordingly, it may not be comparable to similarly named measures used by other companies. For more details, see the Non-IFRS financial measures and other financial measures section in the 2022 interim Report 2.

 $<sup>\</sup>ensuremath{^{(2)}}$  See Notice concerning forward-looking statements in the 2022 interim Report 2.

<sup>(3)</sup> Includes compensation following power generation limitations imposed by clients.

<sup>(4)</sup> See the Changes in the portfolio in operation table of the 2022 interim Report 2.

<sup>(5)</sup> The Oldman wind farm, which was sold in July 2021, and la Bouleste in April 2022 were included in the comparable assets, as its impact on results is negligible.

## Power Production - Combined<sup>(1)</sup>

	2022	Anticipated <sup>(2)</sup>	2021	2022 vs Antic	ipated <sup>(2)</sup>	2022 vs	2021
	GWh	GWh	GWh	GWh	%	GWh	%
Wind - Canada							
Comparable assets <sup>(3)(5)</sup>	1,483	1,438	1,433	45	3	50	3
Total wind - Canada	1,483	1,438	1,433	45	3	50	3
Wind - France							
Comparable assets <sup>(5)</sup>	1,044	1,136	1,144	(92)	(8)	(100)	(9)
Commissioning <sup>(4)</sup>	41	53	4	(12)	(23)	37	>100
Temporary shutdowns - Repowering	11	10	33	1	7	(22)	(68)
Total wind - France	1,096	1,199	1,181	(103)	(8)	(85)	(7)
Total wind							
Comparable assets <sup>(3)(5)</sup>	2,527	2,574	2,577	(47)	(2)	(50)	(2)
Commissioning <sup>(4)</sup>	41	53	4	(12)	(23)	37	>100
Temporary shutdowns - Repowering	11	10	33	1	7	(22)	(68)
Total wind	2,579	2,637	2,614	(58)	(2)	(35)	(1)
Hydro - Canada	196	198	195	(2)	(1)	1	_
Hydro - United States	222	231	166	(9)	(4)	56	34
Total hydro	418	429	361	(11)	(3)	57	15
Solar - France							
Comparable assets	11	11	11	_	3	_	5
Commissioning <sup>(4)</sup>	18	20		(2)	(10)	18	_
Total solar - France	29	31	11	(2)	(5)	18	>100
Solar - US							
Solar parks Boralex US Solar <sup>(3)</sup>	261	251	242	10	4	19	8
Total solar	290	282	253	8	3	37	15
Blendecques disposition	_	_	19	_	_	(19)	(100)
Senneterre disposition	40	<u> </u>	68	40		(28)	(41)
Total thermal	40	<u> </u>	87	40	_	(47)	(54)
Total <sup>(3)</sup>	3,327	3,348	3,315	(21)	(1)	12	_

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<sup>(2)</sup> See Notice concerning forward-looking statements in the 2022 interim Report 2.

<sup>(3)</sup> Includes compensation following power generation limitations imposed by clients.

<sup>(4)</sup> See the Changes in the portfolio in operation table of the 2022 interim Report 2.
(5) The Oldman wind farm, which was sold in July 2021, and la Bouleste in April 2022 were included in the comparable assets, as its impact on results is negligible.

## Revenues from Energy Sales<sup>(1)</sup> - Segmented

		Consoli	dated			Combin	ed <sup>(2)</sup>	2)	
		Change					Char	nge	
(in millions of Canadian dollars)	Q2 2022	Q2 2021	\$	%	Q2 2022	Q2 2021	\$	%	
Wind	128	115	13	12	145	132	13	10	
Hydro	21	14	7	44	21	14	7	44	
Solar	19	16	3	19	19	16	3	19	
Thermal	_	2	(2)	(100)	_	2	(2)	(100)	
Total	168	147	21	14	185	164	21	12	

<sup>(1)</sup> Includes feed-in premium.

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## Operating income and EBITDA(A)<sup>(1)</sup> - Segmented

		Consoli	dated			Combi	ned <sup>(2)</sup>	
			Cha	ange			Ch	ange
(in millions of Canadian dollars)	Q2 2022	Q2 2021	\$	%	Q2 2022	Q2 2021	\$	%
Operating income	45	24	21	89	53	33	20	61
EBITDA(A) <sup>(1)</sup>								
Wind	117	101	16	17	127	111	16	15
Hydro	15	11	4	42	15	11	4	42
Solar	16	13	3	15	17	13	4	23
Thermal	_	(1)	1	98	_	(1)	1	98
Corporate								
Development	(8)	(6)	(2)	(36)	(8)	(6)	(2)	(36)
Administration	(14)	(8)	(6)	(68)	(13)	(8)	(5)	(68)
Other expenses	(5)	(4)	(1)	(32)	(5)	(3)	(2)	(38)
Total corporate	(27)	(18)	(9)	(49)	(26)	(17)	(9)	(51)
Total - EBITDA(A) <sup>(1)</sup>	121	106	15	15	133	117	16	14
Net earnings (loss)	14	(12)	26	>100	14	(12)	26	>100

<sup>(1)</sup> EBITDA(A) is a total of segments measures. For more details, see the Non-IFRS financial measures and other financial measures section of the 2022 interim Report 2.

<sup>(2)</sup> The term Combined is a non-GAAP measure and do not have a standardized meaning under IFRS. Accordingly, it may not be comparable to similarly named measures used by other companies. For more details, see the Non-IFRS financial measures and other financial measures section in the 2022 interim Report 2.

## Discretionary Cash Flows<sup>(1)</sup> - Consolidated

		Quarter	'ly			LTM		
			Ch	ange			Cha	ange
	Q2 2022	Q2 2021	\$	%	Jun 30, 2022	Dec 31, 2021	\$	%
(in millions of Canadian dollars)	QZ 2022	QZ 2021	Ψ	/0	2022	2021	Ψ	/0
Net cash flows related to operating activities	97	84	13	3	362	345	17	1
Change in non-cash items related to operating activities	(11)	(18)	7	39	42	18	24	>100
Cash flows from operations <sup>(1)</sup>	86	66	20	32	404	363	41	11
Repayments on non-current debt (projects) <sup>(2)</sup>	(69)	(72)	3	3	(218)	(222)	4	1
Adjustment for non-operational items <sup>(3)</sup>	4	2	2	83	6	8	(2)	(24)
	21	(4)	25	>100	192	149	43	28
Principal payments related to lease liabilities - IFRS 16	(3)	(2)	(1)	(24)	(16)	(13)	(3)	(17)
Distributions paid to non-controlling shareholders	(10)	(6)	(4)	(75)	(23)	(20)	(3)	(13)
Additions to property, plant and equipment (operational maintenance)	(3)	(1)	(2)	_	(12)	(8)	(4)	(44)
Development costs (from statement of earnings)	8	6	2	28	28	24	4	14
Discretionary cash flows <sup>(1)</sup>	13	(7)	20	>100	169	132	37	28
Dividends paid to shareholders of Boralex	17	17	_	_	68	68	_	_
Weighted average number of outstanding shares (in thousands)	102,728	102,619	110	_	102,654	102,619	35	_
Discretionary cash flows per share <sup>(4)</sup>	0.12	(0.07)	0.19	>100	1.64	1.28	0.36	28
Dividends paid to shareholders per share	0.1650	0.1650			0.6600	0.6600		
Payout ratio <sup>(4)</sup>					40 %	52 %		
Reinvestment ratio <sup>(4)</sup>					60 %	48 %		

<sup>(1)</sup> The terms Cash flows from operations and Discretionary cash flows are non-GAAP measures and do not have a standardized meaning under IFRS. Accordingly, they may not be comparable to similarly named measures used by other companies. For more details, see the *Non-IFRS financial measures and other financial measures* section in the 2022 interim Report 2.

<sup>(2)</sup> Excluding VAT bridge financing and early debt repayments.

<sup>(3)</sup> For the three-month period ended June 30, 2022, favourable adjustment of \$4 million consisting mainly of transaction and acquisition costs. For the twelve-month period ended June 30, 2022 favourable adjustment of \$6 million consisting mainly of transaction and acquisition costs. For the twelve-month period ended December 31, 2021, favourable adjustment of \$8 million consisting mainly of \$5 million of expense payments and assumed liabilities related to acquisitions as well as \$3 million for previous financing or not related to operating sites.

<sup>(4)</sup> The terms, Discretionary cash flow per share, Payout ratio and Reinvestment ratio are ratios that are non-GAAP measures and do not have a standardized meaning under IFRS. Accordingly, they may not be comparable to similarly named measures used by other companies. For more details, see the *Non-IFRS financial measures and other financial measures* section in the 2022 interim Report 2.

## Financial Position - Overview

		Consolida	ited	
			Ch	ange
	June 30,	December 31,	_	
(in millions of Canadian dollars, unless otherwise specified)	2022	2021	\$	%
Total cash, including restricted cash	713	259	454	>100
Property, plant and equipment and right-of-use assets	3,598	3,634	(36)	(1)
Goodwill and intangible assets	1,304	1,365	(61)	(4)
Financial net assets	150	8	142	>100
Total assets	6,305	5,751	554	10
Debt	3,256	3,682	(426)	(12)
Total Projects debt <sup>(1)</sup>	2,956	3,141	(185)	(6)
Total Corporate debt	300	541	(241)	(45)
Average rate - total debt (%)	3.23	3.06	_	_
Equity attributable to shareholders	1,695	1,001	694	69
Carrying value per share (\$)	16.53	9.76	6.77	69
Net debt to market capitalization ratio (%) <sup>(2)</sup>	35%	48%		(13)

<sup>(1)</sup> Project loans are normally amortized over the life of the energy contracts of the related sites and are without recourse to Boralex.

<sup>(2)</sup> The Net Debt Ratio is a capital management measure. For more details, see the Non-IFRS financial measures and other financial measures section of the 2022 interim Report 2.

### Conclusion

- 1. Strong growth in operating income for a second consecutive quarter:
  - Increase mainly attributable to the high market prices applicable to certain additional remuneration contracts in France for which a legislative project to share with the French State the revenues generated beyond the contract prices is under discussion in Parliament.
- 2. Several initiatives implemented with respect to the growth and diversification orientations of the 2025 Strategic Plan.
- 3. Favorable conditions for project development and acquisitions in our target markets.
- 4. Optimization of the capital structure with recurring annual savings and an excellent financial position to pursue growth.
- 5. Promotions and recruitment of new talents in development and administrative support are continuing successfully.

## **Appendices**

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Power production - Consolidated |26

### **Historical Data**

#### Stock price

(Monthly closing price in Canadian dollars)

Compound annual growth rate<sup>(1)</sup>: 16%

(Toronto Stock Exchange under the ticker BLX)



42,88 \$ / shares as at June 30, 2022

#### Operating income

(in millions of Canadian dollars)

Compound annual growth rate<sup>(1)</sup>: 24% (Consolidated) and 20% (Combined<sup>(2)</sup>)

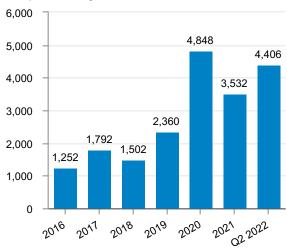


\*Combined operating income for the 12-month period ended June 30, 2022 breaks down as follows:, Q2 2022: \$53M, Q1 2022: \$105M, Q4 2021: \$82M, Q3 2021: \$13M, for a total of \$253 million.

#### **Market capitalization**

(in millions of Canadian dollars)

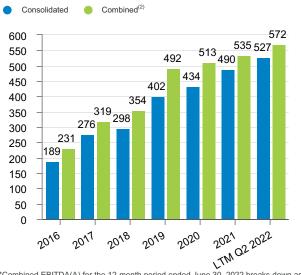
Compound annual growth rate<sup>(1)</sup>: 26%



#### EBITDA(A)(3)

(in millions of Canadian dollars)

Compound annual growth rate<sup>(1)</sup>: 21% (Consolidated) and 18% (Combined<sup>(2)</sup>)



\*Combined EBITDA(A) for the 12-month period ended June 30, 2022 breaks down as follows, Q2 2022: \$133 million, Q1 2022: \$183 million Q4 2021: \$163 million Q3 2021: \$93 million, for a total of \$572 million.

<sup>(1)</sup> The Compound Annual Growth Rate is an additional financial measure. For more details, see the Non-IFRS financial measures and other financial measures section in the 2022 interim Report 2.

<sup>(2)</sup> The term Combined is non-GAAP measures and do not have a standardized meaning under IFRS. Accordingly, it may not be comparable to similarly named measures used by other companies. For more details, see the Non-IFRS financial measures and other financial measures section in the 2022 interim Report 2.

<sup>(3)</sup> EBITDA(A) is a total of segments measures. For more details, see the Non-IFRS financial measures and other financial measures section of the 2022 interim Report 2.

### Power Production - Consolidated

	Q2 2022	Anticipated <sup>(1)(2)</sup>	Q2 2021	Q2 2022 Anticipate	2 vs ed <sup>(1)(2)</sup>	Q2 2022 vs	Q2 2021
	GWh	GWh	GWh	GWh	%	GWh	%
Wind - Canada							
Comparable assets <sup>(3)(5)</sup>	478	470	467	8	1	11	2
Total wind - Canada	478	470	467	8	1	11	2
Wind - France							
Comparable assets <sup>(5)</sup>	397	454	456	(57)	(12)	(59)	(13)
Commissioning <sup>(4)</sup>	16	23	4	(7)	(29)	12	>100
Temporary shutdowns - Repowering	3	1	13	2	>100	(10)	(74)
Total wind - France	416	478	473	(62)	(13)	(57)	(12)
Total wind							
Comparable assets <sup>(3)(5)</sup>	875	924	923	(49)	(5)	(48)	(5)
Commissioning <sup>(4)</sup>	16	23	4	(7)	(29)	12	>100
Temporary shutdowns - Repowering	3	1	13	2	>100	(10)	(74)
Total wind	894	948	940	(54)	(6)	(46)	(5)
Hydro - Canada	123	130	107	(7)	(5)	16	15
Hydro - United states	106	119	83	(13)	(11)	23	28
Total Hydro	229	249	190	(20)	(8)	39	20
Solar - France							
Comparable assets	7	7	6	_	2	1	4
Commissioning <sup>(4)</sup>	12	13	_	(1)	(6)	12	
Total solar - France	19	20	6	(1)	(3)	13	>100
Solar - US							
Comparable assets <sup>(3)</sup>	156	163	170	(7)	(4)	(14)	(8)
Total solar	175	183	176	(8)	(4)	(1)	
Senneterre disposition	_	_	17			(17)	(100)
Total Thermal	_	_	17	_	_	(17)	(100)
Total <sup>(3)</sup>	1,298	1,380	1,323	(82)	(6)	(25)	(2)

<sup>(1)</sup> Calculated using historical averages adjusted for planned facility commissioning and shutdowns for the experienced sites, and production forecasts for the other sites.

<sup>(2)</sup> See Notice concerning forward-looking statements in the 2022 interim Report 2.

<sup>(3)</sup> Includes compensation following power generation limitations imposed by clients.

<sup>(4)</sup> See the Changes in the portfolio in operation table in section II Analysis of results, cash flows and financial position of the 2022 interim Report 2.

<sup>(5)</sup> The Oldman wind farm, which was sold in July 2021, and la Bouleste in April 2022 were included in the comparable assets, as its impact on results is negligible.

### Power Production - Consolidated

Wind - Canada Comparable assets <sup>(3)(5)</sup>	1,135 1,135	<b>GWh</b> 1,079	GWh	Anticipated GWh	%	GWh	%
Comparable assets <sup>(3)(5)</sup>	-	4.070				<u> </u>	70
	-	4.070					
	1 135	1,079	1,070	56	5	65	6
Total wind - Canada	1,100	1,079	1,070	56	5	65	6
Wind - France							
Comparable assets <sup>(5)</sup>	1,044	1,136	1,144	(92)	(8)	(100)	(9)
Commissioning <sup>(4)</sup>	41	53	4	(12)	(23)	37	>100
Temporary shutdown - Repowering	11	10	33	1	7	(22)	(68)
Total wind - France	1,096	1,199	1,181	(103)	(8)	(85)	(7)
Total wind							
Comparable assets <sup>(3)(5)</sup>	2,179	2,215	2,214	(36)	(2)	(35)	(2)
Commissioning <sup>(4)</sup>	41	53	4	(12)	(23)	37	>100
Temporary shutdown - Repowering	11	10	33	1	7	(22)	(68)
Total wind	2,231	2,278	2,251	(47)	(2)	(20)	(1)
Hydro - Canada	196	198	195	(2)	(1)	1	_
Hydro - United states	222	231	166	(9)	(4)	56	34
Total Hydro	418	429	361	(11)	(3)	57	15
Solar - France							
Comparable assets	11	11	11	_	3	_	5
Commissioning <sup>(4)</sup>	18	20	_	(2)	(10)	18	_
Total solar - France	29	31	11	(2)	(5)	18	>100
Solar - US							
Solar parks Boralex US Solar <sup>(3)</sup>	261	251	242	10	4	19	8
Total solar	290	282	253	8	3	37	15
Blendecques disposition	_	_	19	_	_	(19)	(100)
Senneterre disposition	40	_	68	40	_	(28)	(41)
Total Thermal	40	_	87	40		(47)	(54)
Total <sup>(3)</sup>	2,979	2,989	2,952	(10)	_	27	1

<sup>(1)</sup> Calculated using historical averages adjusted for planned facility commissioning and shutdowns for the experienced sites, and production forecasts for the other sites.

<sup>&</sup>lt;sup>(2)</sup> See *Notice concerning forward-looking statements* in the 2022 interim Report 2.

 $<sup>^{(3)}</sup>$  Includes compensation following power generation limitations imposed by clients.

<sup>(4)</sup> See the Changes in the portfolio in operation table in section II Analysis of results, cash flows and financial position of the 2022 interim Report 2.

<sup>(5)</sup> The Oldman wind farm, which was sold in July 2021, and la Bouleste in April 2022 were included in the comparable assets, as its impact on results is negligible.

## Revenues from Energy Sales<sup>(1)</sup> - Segmented

		Consoli	dated			Combi	ned <sup>(2)</sup>	red <sup>(2)</sup>	
			Variation				Vari	ation	
(in millions of Canadian dollars)	2022	2021	\$	%	2022	2021	\$	%	
Wind	320	286	34	12	358	325	33	10	
Hydro	39	29	10	35	39	29	10	35	
Solar	30	23	7	32	30	23	7	32	
Thermal	6	15	(9)	(60)	6	15	(9)	(60)	
Total	395	353	42	12	433	392	41	10	

<sup>(1)</sup> Includes feed-in premium.

<sup>(2)</sup> The term Combined is a non-GAAP measure and do not have a standardized meaning under IFRS. Accordingly, it may not be comparable to similarly named measures used by other companies. For more details, see the Non-IFRS financial measures and other financial measures section in the 2022 interim Report 2.

## Operating income and EBITDA(A)<sup>(1)</sup> - Segmented

		Consol	idated			Combi	ned <sup>(2)</sup>	
			Cha	ange			Ch	ange
(in millions of Canadian dollars)	Q2 2022	Q2 2021	\$	%	Q2 2022	Q2 2021	\$	%
Operating income	136	102	34	35	158	124	34	28
EBITDA(A) <sup>(1)</sup>								
Wind	287	248	39	16	307	269	38	14
Hydro	28	21	7	38	28	21	7	38
Solar	25	19	6	30	26	19	7	36
Thermal	2	4	(2)	(61)	2	4	(2)	(61)
Corporate								
Development	(14)	(10)	(4)	(35)	(14)	(10)	(4)	(35)
Administration	(24)	(16)	(8)	(45)	(24)	(16)	(8)	(45)
Other expenses	(10)	(9)	(1)	(16)	(9)	(8)	(1)	(19)
Total corporate	(48)	(35)	(13)	(35)	(47)	(34)	(13)	(36)
Total - EBITDA(A) <sup>(1)</sup>	294	257	37	15	316	279	37	14
Net earnings	71	28	43	>100	71	32	39	>100

<sup>(1)</sup> EBITDA(A) is a total of segments measures. For more details, see the Non-IFRS financial measures and other financial measures section of the 2022 interim Report 2.

<sup>(2)</sup> The term Combined is a non-GAAP measure and do not have a standardized meaning under IFRS. Accordingly, it may not be comparable to similarly named measures used by other companies. For more details, see the Non-IFRS financial measures and other financial measures section in the 2022 interim Report 2.

## **Question Period**



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## BORALEX



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